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The key to your profit!



The Foundations of Success

Maurice Raccoursier MV MSc
Global Technical Service
H&N International

Outline

- Introduction
- Why is so important?
- Chick Housing
- Brooding Lighting Program
- Management
- Beak Treatment
- Key Points



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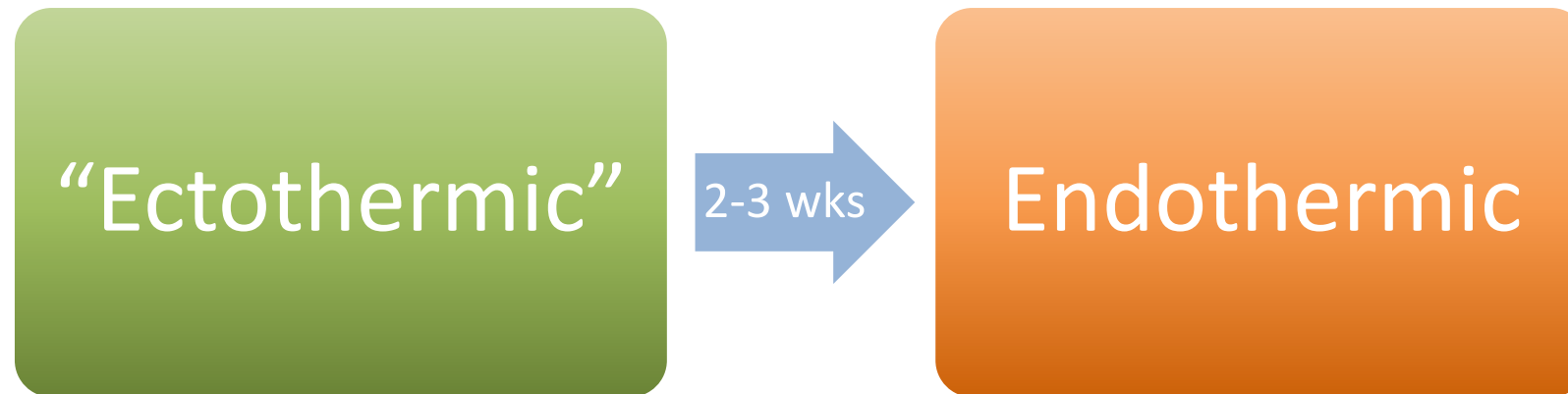
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Introduction

Introduction

- “The art and science of rearing baby chicks”
- “Application of heat to the birds at early part of their life”
- Transition period: first 3 - 4 weeks of life



- Temperature
- Water and Feed

Stockmanship and tools

Hearing

Listen to the birds' vocalization, breathing and respiratory sounds. Listen to the mechanical sounds of fan bearings and feed augers.

Sight

Observe behaviors such as bird distribution in the house and number of birds feeding, drinking, preening, mating and using nest boxes. Observe the environment such as dust in the air and litter quality. Observe bird health and demeanor such as posture, alertness, eyes and gait.

Smell

Keep notice of smells in the environment such as ammonia levels. Is the air stale or stuffy?

Taste

Water and feed quality.

Feel

Handle the birds to assess crop fill and check the birds' general condition (breast conformation, vent and feather condition). Take notice of air movement across your skin. Is there a draft? What does the temperature of the house feel like?



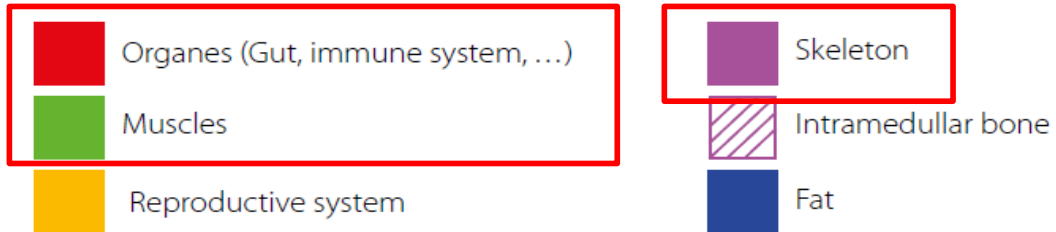
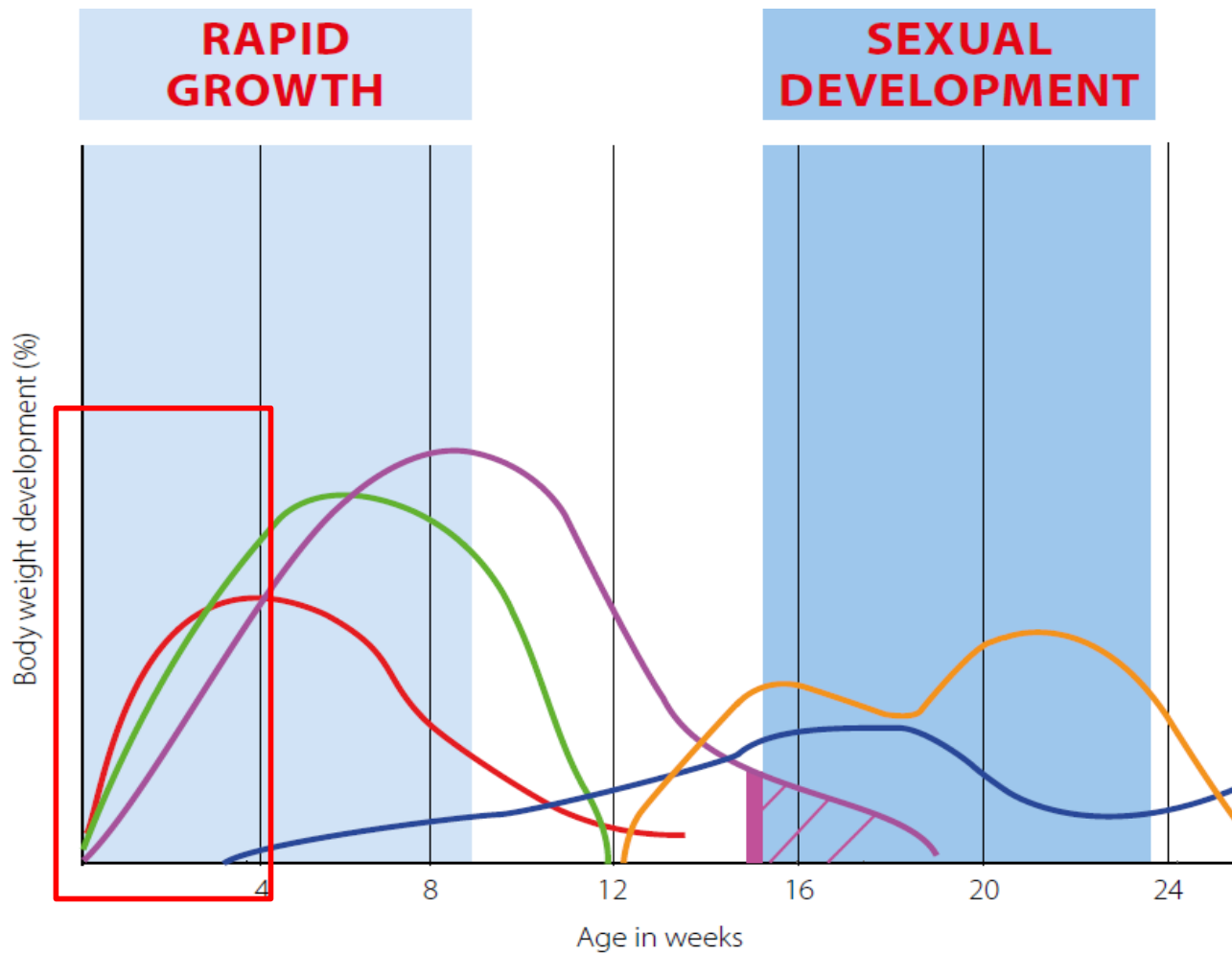


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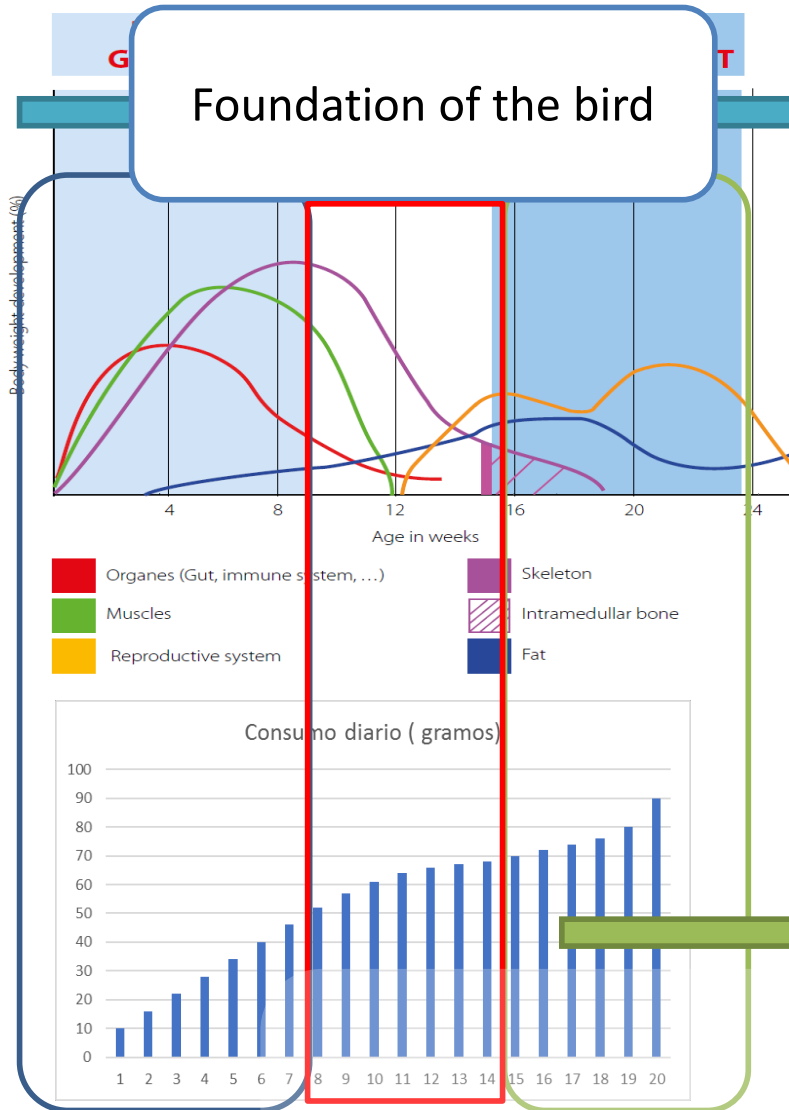
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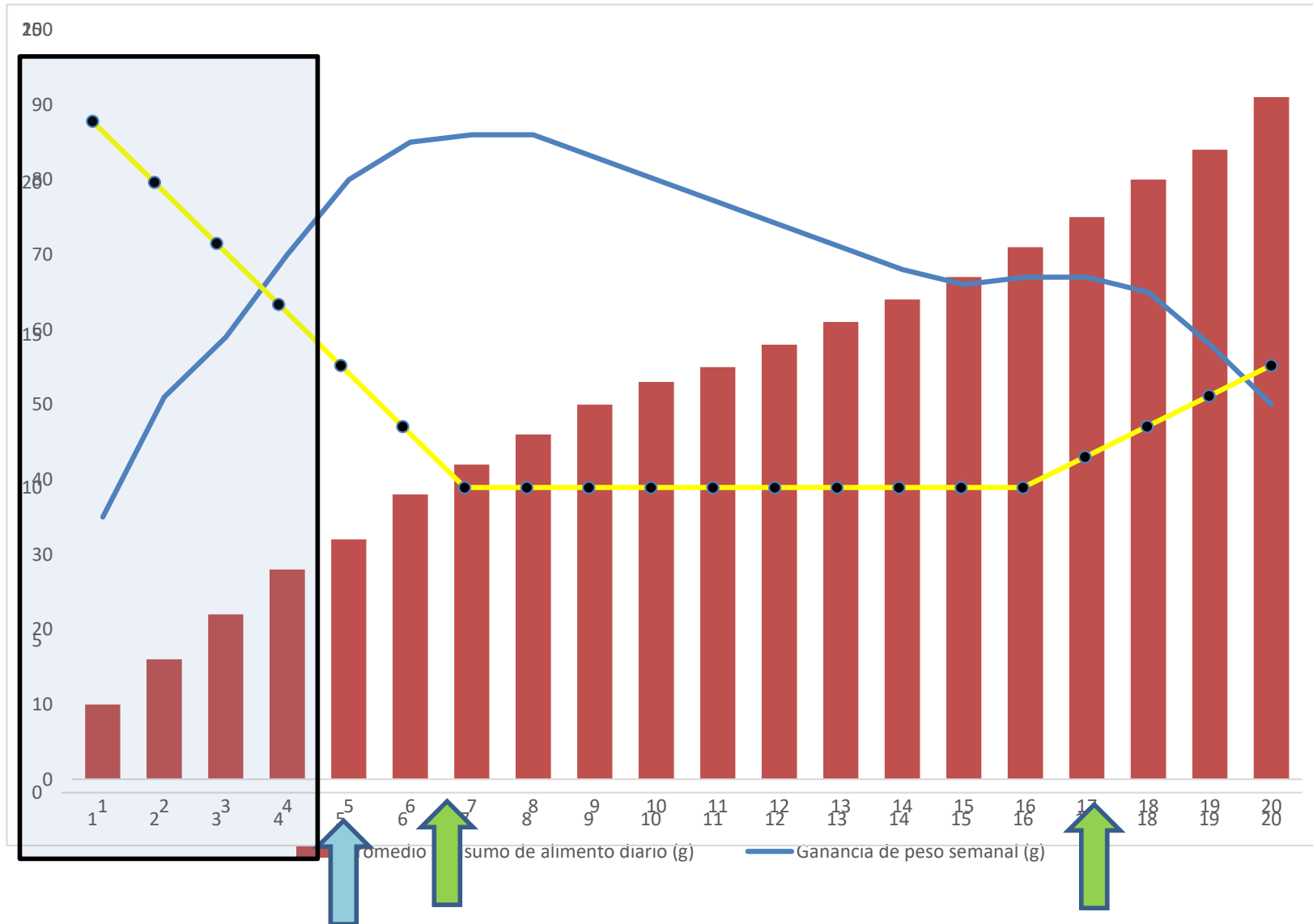
Why is so important?



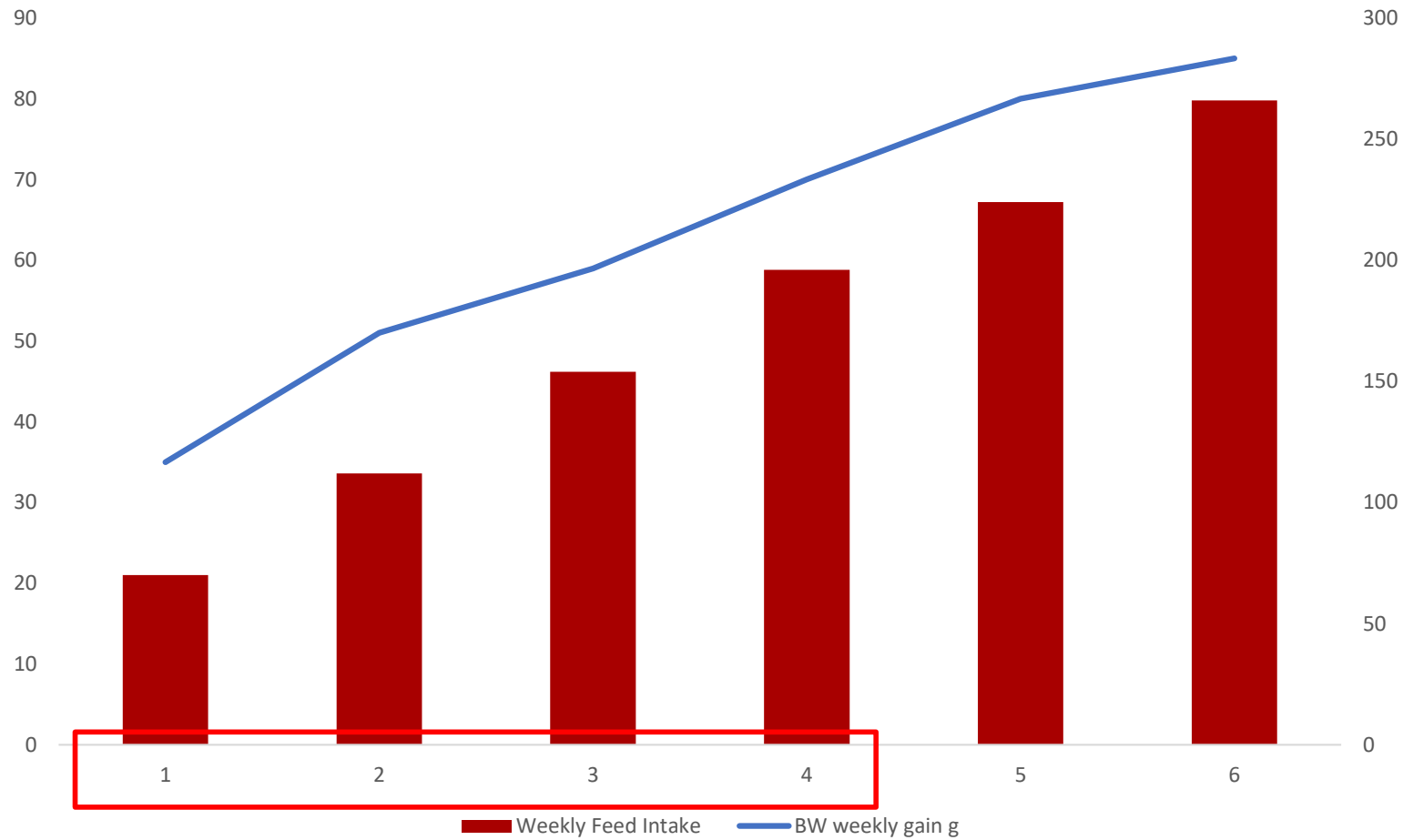
Bird development



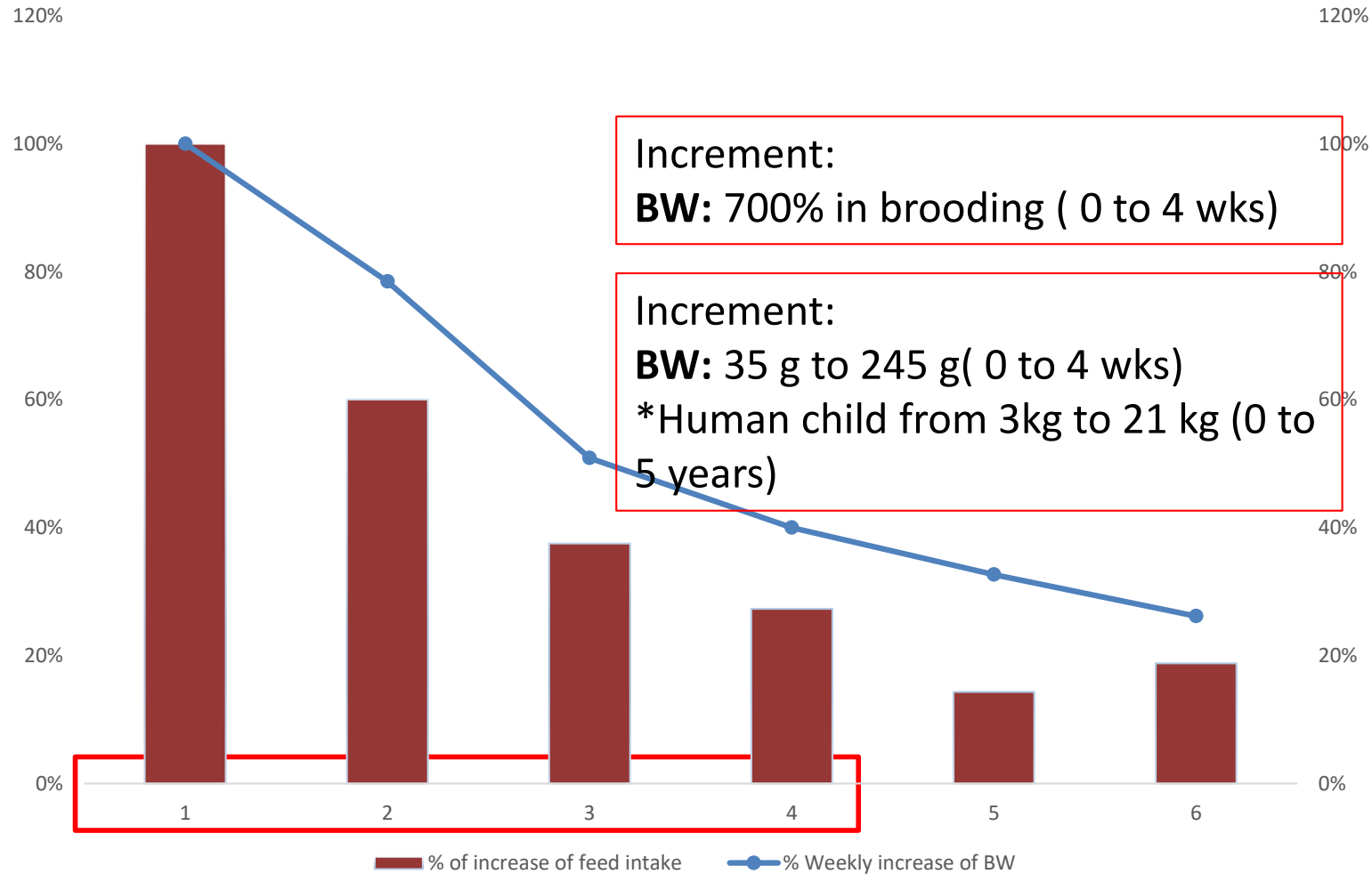
Body development

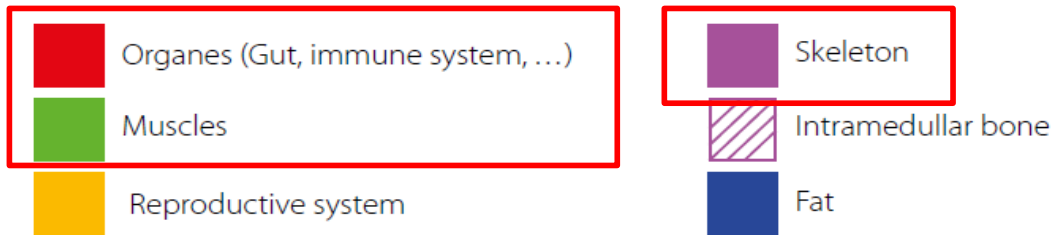
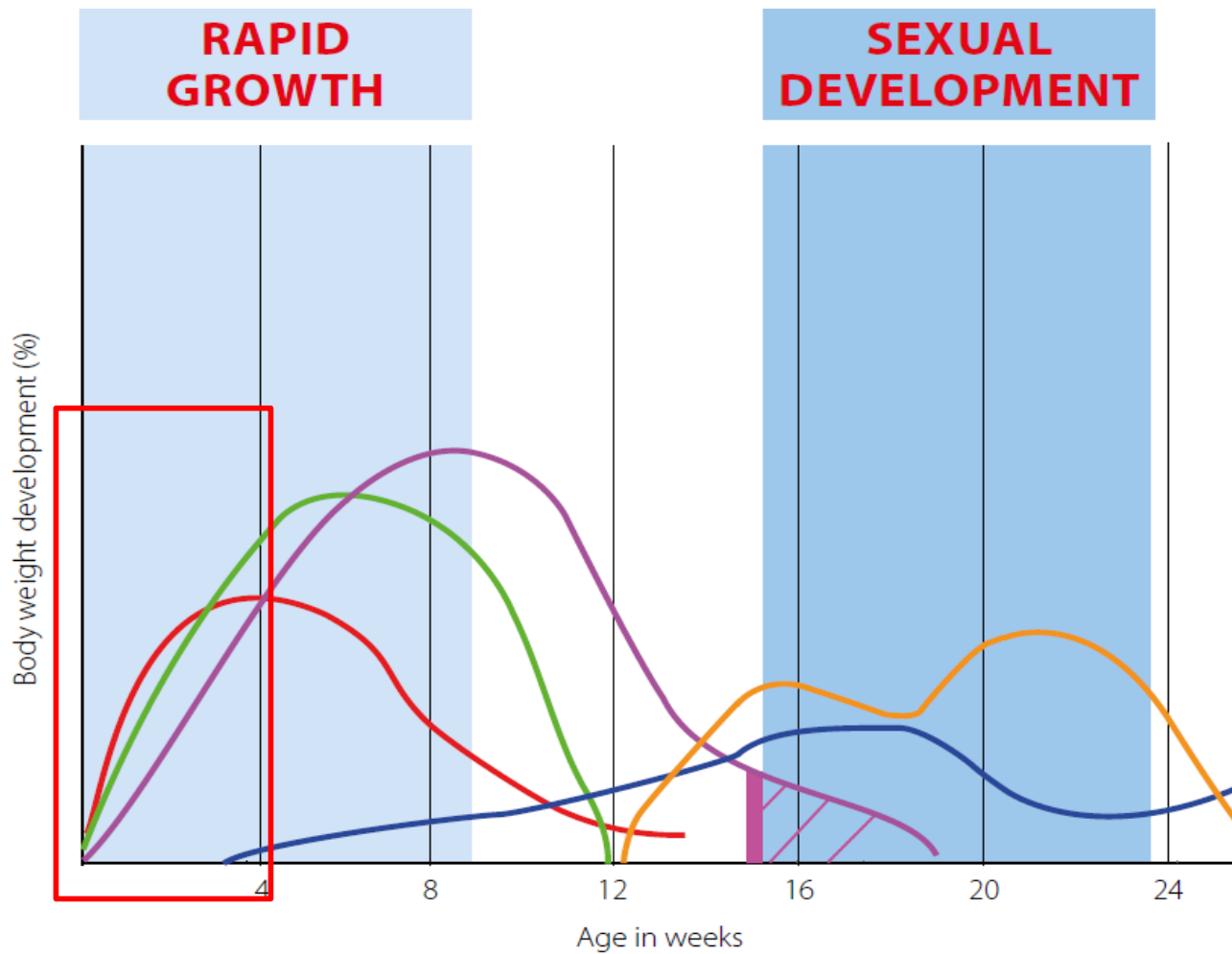


Brooding period



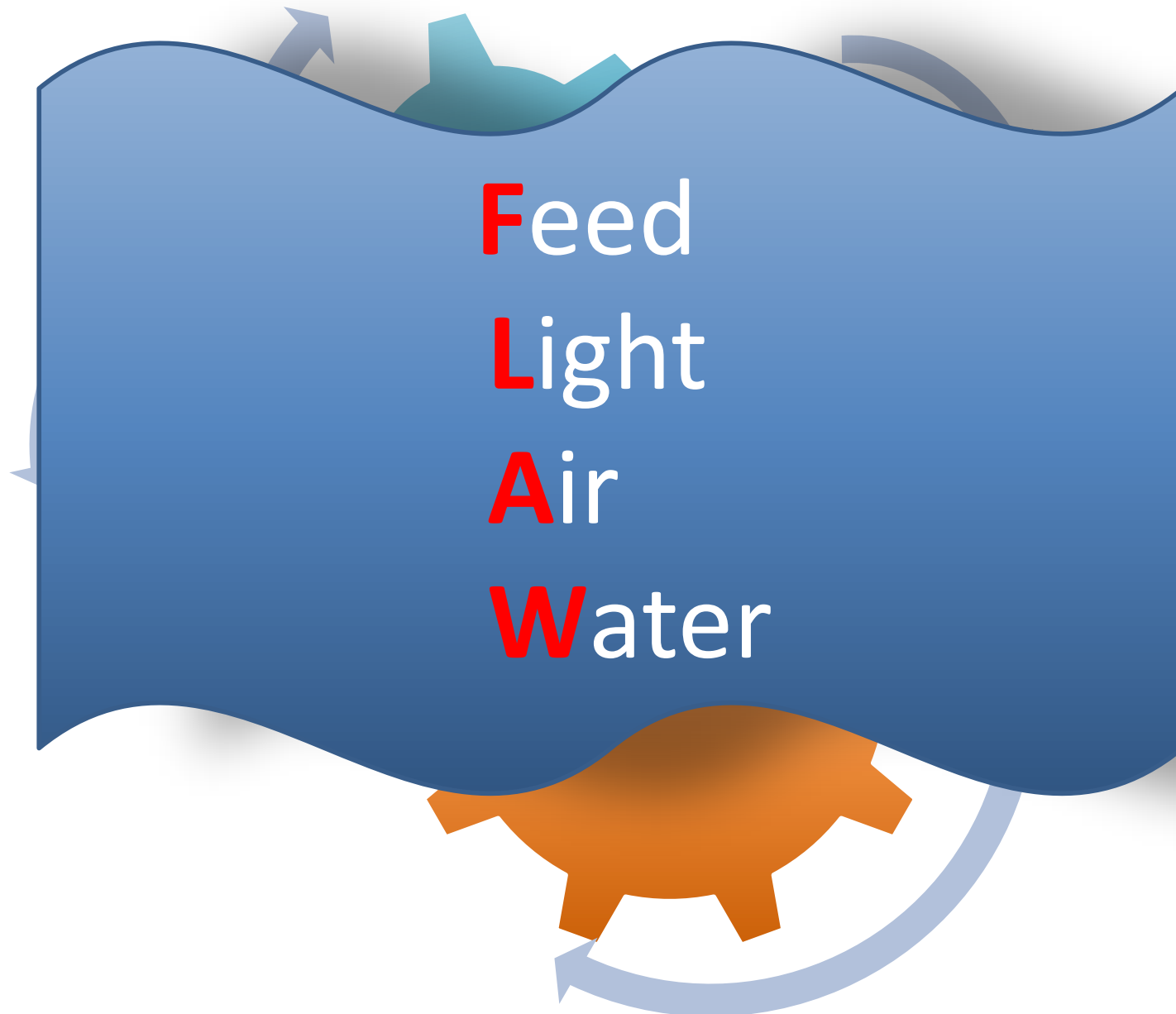
Brooding period: % of weekly increase of feed intake





Mistakes in this early period of life
cannot be corrected later on.

Keystone of brooding





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Chick Housing

Chick Housing

1. Request information from the hatchery: flock source, age for the breeders, body weight at hatchery, etc.
2. Check the status of the birds in the truck
3. Unloading the birds: fast and gently (trained crew).
4. Chick Quality and Body Weight
5. Report to hatchery
6. **FEED-BACK OF INFO**

Who weight the chicks at day one?

- A. Yes
- B. No





H & N International GmbH • Am Seedeich 9-11 • 27472 Cuxhaven

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APEX Breeder Farm Co., Ltd.
100 Moo 1, Tumbol Nongree
Amphur Muang
20000 Chonburi
Thailand

H & N International GmbH
Am Seedeich 9-11
27472 Cuxhaven
Germany
Phone No. +49 4721 564-0
Fax +49 4721 564-111
E-Mail info@hn-int.com
Home Page www.hn-int.com

DELIVERY NOTE 13141

Customer No. Document No.
10144 10.07.19 13141
Point of Arrival Bangkok

Contact Jessica Korella Dispatching Amsterdam

Art.No.		Quantity
20020	H&N BROWN NICK PARENT STOCK FEMALES, DAY OLD CHICKS	10.000 pieces
20021	H&N BROWN NICK PARENT STOCK MALES, DAY OLD CHICKS	1.120 pieces
98001	Marek Rispens (monovalent) vaccination service	11.120 x
98029	Innovax-ND-IBD vaccination service	11.120 x
98020	IB Ma5 vaccination service	11.120 x
98023	Hatchling Supplement treatment	11.120 x
98011	Paracox 8 vaccination service	11.120 x
98025	Comb treatment males	1.120 x

Number of boxes: 139 Boxes

Terms of delivery/dispatch CPT Bangkok by Airfreight

Custom Office No:

Packing

139 Boxes marks addr. no. 1 - 139

Total Net Weight 445 kg
Total Gross Weight 578 kg

Packing list: 10.000 Pos. 1 (125 Crates à 80 Females) Nr. 1 - 125
1.120 Pos. 2 (14 Crates à 80 Males) Nr. 126 - 139

Managing Directors: Javier Ramirez Villacausa
Tax ID No. 68/207/03981 - VAT ID No. DE 189 148 615 - Registered Office: Cuxhaven, Amtsgericht Tostedt, Reg-No. HRB 110334
Bank details: Commerzbank Oldenburg, IBAN: DE90 2804 0046 0409 4553 00, SWIFT Code: COBADEFF 286



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0.00 % chicks from flocks < 27 weeks
0.00 % chicks from flocks > 67 weeks

	Name of Vaccine	Batch Number	Expiry date
0.4 ml Rispens + Innovax-ND-IBD	NOBILIS RISHAVAC INNOVAX-ND-IBD	A 999 C A 968 B	07-2021 07-2020
IB Ma5 + Paracox 8	NOBILIS IB Ma5 Vak. PARACOX 8	A 258 A IN 01 P 628 B	08-2020 19-09-2019

	Marking:
1. 20020 H&N BROWN NICK PARENT STOCK	
2. 20021 H&N BROWN NICK PARENT STOCK	

COUNTRY OF ORIGIN Denmark

H & N International GmbH

The delivery has been verified and corresponds to the information on the delivery note.

4160 Herbyngale R. Nade, cont. Location Code Denmark	Date Time 09-07-2019	Shipment	Driver	Carrier	Customer
--	-------------------------	----------	--------	---------	----------

Managing Directors: Javier Ramirez Villacausa
Tax ID No. 68/207/03981 - VAT ID No. DE 189 148 615 - Registered Office: Cuxhaven, Amtsgericht Tostedt, Reg-No. HRB 110334
Bank details: Commerzbank Oldenburg, IBAN: DE90 2804 0046 0409 4553 00, SWIFT Code: COBADEFF 286





What do you see wrong?







- Optimal circumstances DOC will lose 1 to 2 gram of BW per 24h
- Panting + high temperatures **5 to 10 grams** of BW (water) in 24 h



Quality control







		DAILY Mort		Dead in box		red hocks	blind bird	cross beak	
		H1	female	male	female	male			
date	10-Sep		58	12	58	12	0	0	0
	11-Sep		32	7			15	4	2
	12-Sep		40	3			12	2	0
	H2								
date	10-Sep		62	12	60	12	0	0	0
	11-Sep		25	7			10	3	0
	12-Sep		40	16			10	2	0

19 July 2019

Dear Maurice

I write to feedback you that some of the chick's first shipment received from your organization between 11.7.19 to 18.7.19 (7 days old) are considered as damaged. We have examined them, and enclose herewith a detailed claim, include;

1. Comb of all males are not cut as mentioned in invoice.
2. Amount of 41 females less than invoice.
3. 3 basket of 100% black navel females.
4. 2 basket on top found wet chick.
5. Amount of 12 females have defect.
5. Amount of 181 females and 37 male dead chick arrival in basket.
6. Amount of 132 chick are 7 days mortality.
7. 5% from random found small chick BW less than 34 g.

Please let me know if there are any problems.

Thank you for your cooperation.

Wet chick in box on top



Dehydrate Chicks



Chick dead in the basket

Parinya Saengchai



All males with comb



Chick with Black Navel



7 day Mortality

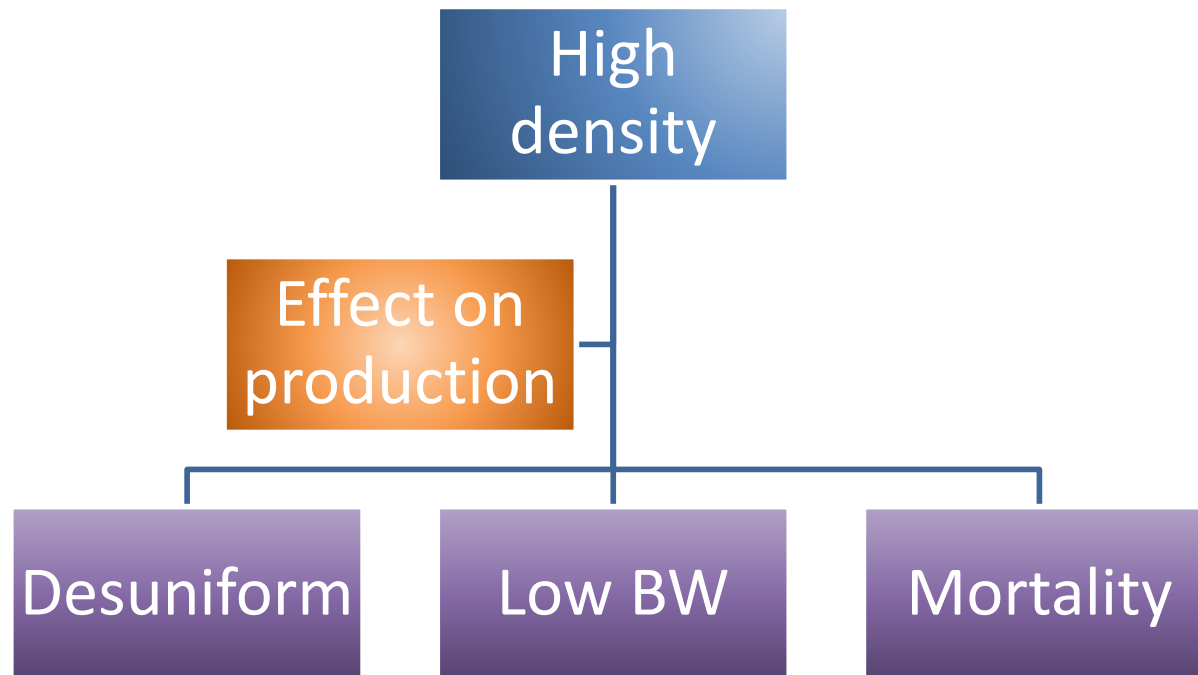


Defect Chicks

Chicks condition	NC Females: they look active, eating and drinking. Legs problem associated with incubation conditions. Males: look good.						
Aiport	Not applicable						
Transport	It was ok.	Length	21,5 hour	DOA	0,23%		
Males dubbed	Yes						
Temperature	Air: - Floor (wood shavings) 33-34C						
relative Humidity	63-64%						
Feed	Mash						
Feed on paper	No.						
Feeder space	It is ok after brooding. But short for the first 7-14 days. There were 28 small paper trays with feed (extra feeders). 433 birds / paper tray. Suggest to have 100.						
Feeders	ok. Several with wood shavings						
Water	Pressure	ok	Drinkers clean	yes	Water tre	yes ,	Proxy Clen to clean them before placement but nothing while chicks are in the house
Drinking space	ok. Auxiliary drinkers for the first days						
Crop fill	Females NC	87%	Males NC	87%			(16 hours after placement)
Weights g	Females NC	35,4	Males NC	36,1			
Light intensity	17-18 lux. Suggested to switch out the light bulbs for brighter ones (4 to 6 w)						
Lighting program	Intermittent lighting program first 7 days then a weekly reduction until week 7 (10 hours). Always according BW and uniformity						
Vaccination Program							
Employees	Placement was fast		Counted	No			
Source	Canada						
Flock	67,7% from a super young flock (<27wks). This could cause higher than normal mortality. Also, the order was short in 260 females (2,3% of the original order). Both things.						

Follow densities

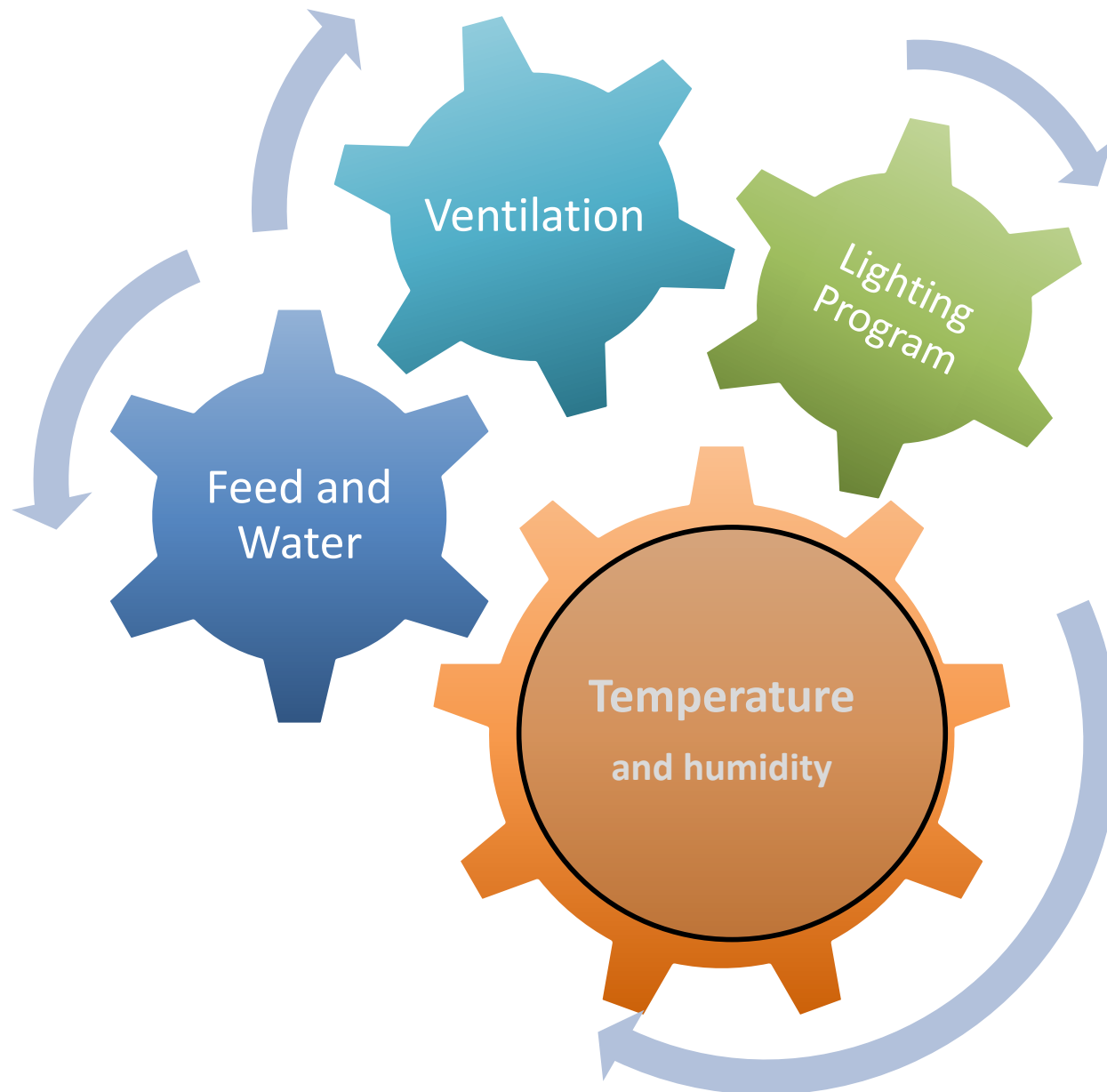
Age	Floor space		Feeder space		Drinker Space	
	Cage	Floor	Cage	Floor	Cage	Floor
0 – 3 weeks	140 cm ² /bird	21 birds/m ²	2.5 cm/bird	4 cm/bird 60 birds/pan	1.25 trough cm/bird 16 birds/nipple	1.4 trough cm/bird 16 birds/nipple 100 birds/fontain
3 – 16 weeks	285 cm ² /bird	16 birds/m ²	5 cm/bird	8 cm/bird 30 birds/pan	2.5 trough cm/bird 8 birds/nipple	2.5 trough cm/bird 8 birds/nipple 75 birds/fontain



Keypoints

- Ensure house is ready before chicks arrive
- Preheat the house to the correct temperature
- Follow stocking density
- Adapt drinking and feeding system to the brooding period.
- Have **paper covering** 100% of the floor surface (cages or floor). Floor system at least 50% and under drinker and feeder lines.
- House the chicks quickly (in cages at eye level)
- Inspect the chicks for body temperature and quality
- Feed back with Hatchery

Keystone of brooding





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Brooding: Temperature

Thermoregulation

1. Prenatal phase
2. Early postnatal phase (10-13d)
3. Full blown homeothermy phase

Thermoregulation

- Lose heat more quickly due to:
 - a) High metabolic rate.
 - b) Lower body temperature than adult bird.
 - c) Lack of feathers.
- Hypothalamus is not completely functional.
- When chicks hatched, the following systems not fully activated:
 - a) Immune System.
 - b) Digestive system.
 - c) Thermoregulatory system

Low Temperature !

Important points

- DOC can't adjust metabolism under low temperatures
- Chicks are **poikilotherm** for first 4-6 days.
- Body temperature can drop quickly.
- Direct impact of **ambient conditions**.
- Chicks from older flocks become homeotherm earlier than chicks from younger flocks.
- Fully homoeothermic at 4-5 days of age.
- **End of brooding:** down replaced by feathers and birds can fully control their body temperature (3 weeks).

Recommendations

Type of brooding	Temperature at chicks arrival	Temperature decrease
Cage	34 – 35 °C 93 – 95 °F	Reduce 3 °C/5 °F each week until supplementary heat is no longer needed.
Floor	35 – 36 °C 95 – 97 °F	

- Place in the hottest areas or cages:
 - a. Smallest chicks.
 - b. Chicks from young breeders (<35 wks.)
 - c. Youngest chicks (flocks arriving over several days).

Behavior



- Low temperature

Behavior



- Hot temperature

Behavior

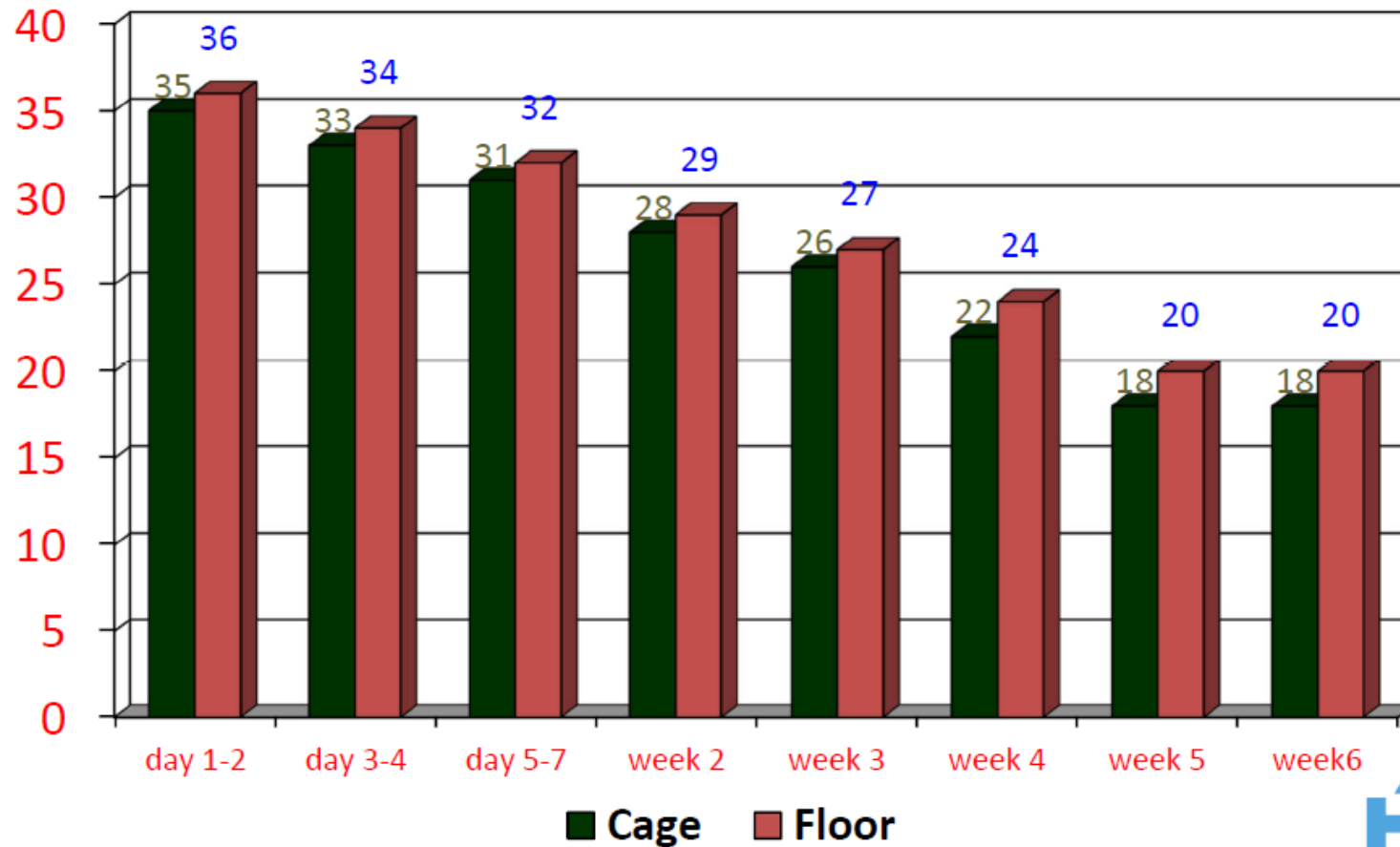


- Good Temperature



Gradual reduction

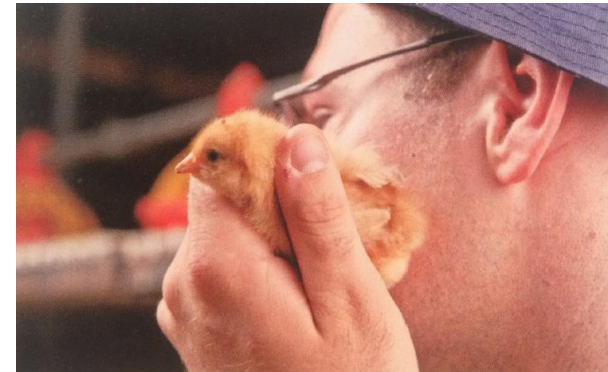
Always reduce temperature gradually!



Schouren, 2019.

Body temperature

- Vent or rectal temperature



Vent Temperature



- **DOC:** 39,7-40,5C (103,5-105F)
- **5d:** 40-41,1C (104-106F)

- **Adjust environmental temperature according to body temperature**



15.2 °C
59.0 °F



17.0 °C
62.6 °F

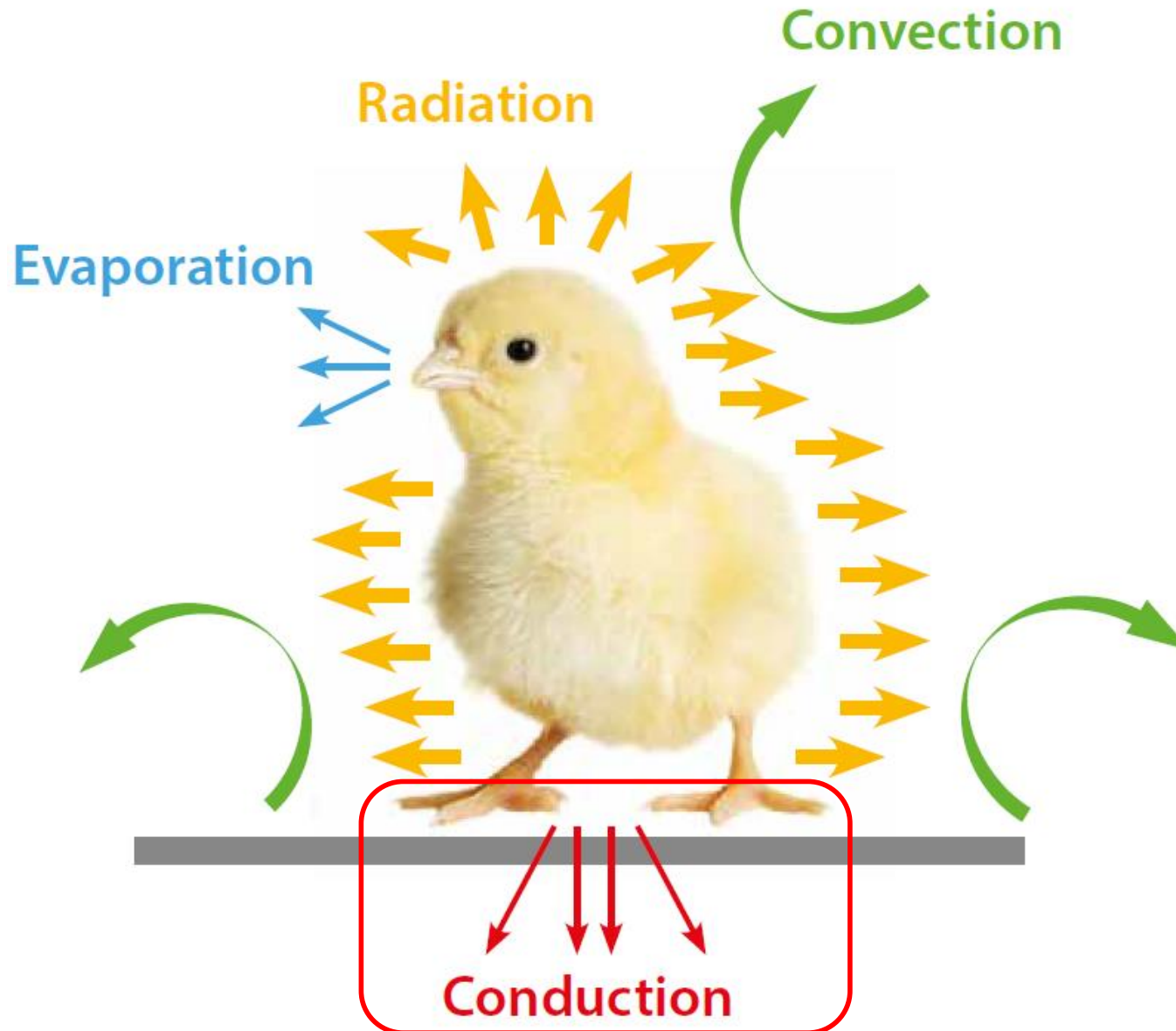


18.8 °C
64.4 °F

37.0 °C
98.6 °F



Thermoregulation



**Air 35 - 36°C
95 - 96.8°F**



**Floor/Concrete ≥ 28°C
≥ 82.4°F**



**40°C
104°F**



**Litter ≥ 30°C
86.0°F**



**41°C
105.8°F**



What are the effects of low body- temperature?

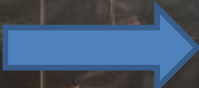
- Chicks lie down and will not look for feed or water!
(No heat from digestion)
- Residual yolk will stay much longer in body cavity!
(Early intake of carbohydrates needed to absorb residual yolk.)
- More risk of yolk sac infection and reduced benefits of maternal antibodies
- Immune and digestive systems cannot function properly!
- More susceptible for bacterial infections!
- Higher first week Mortality!
- Insufficient Body-Weight development of survivors!

Is there a problem?





Low or high temperature



Body Temperature

Relative Humidity (RH)

- First week is 60% (60 to 70%)
- Lower than 40%:
 - a) Dehydration
 - b) Damage respiratory tract.
 - c) Pasty vents
 - d) Distress
 - e) Feather cover
- After 1st week → 40 to 50%

* Relationship between humidity and temperature

RH > 85% → Temperature comfort zone decreased by 1C

RH < 40% → Temperature comfort zone increased by 1C

- **TEMPERATURE** is more important

Environmental temperature on behavior and body temperature

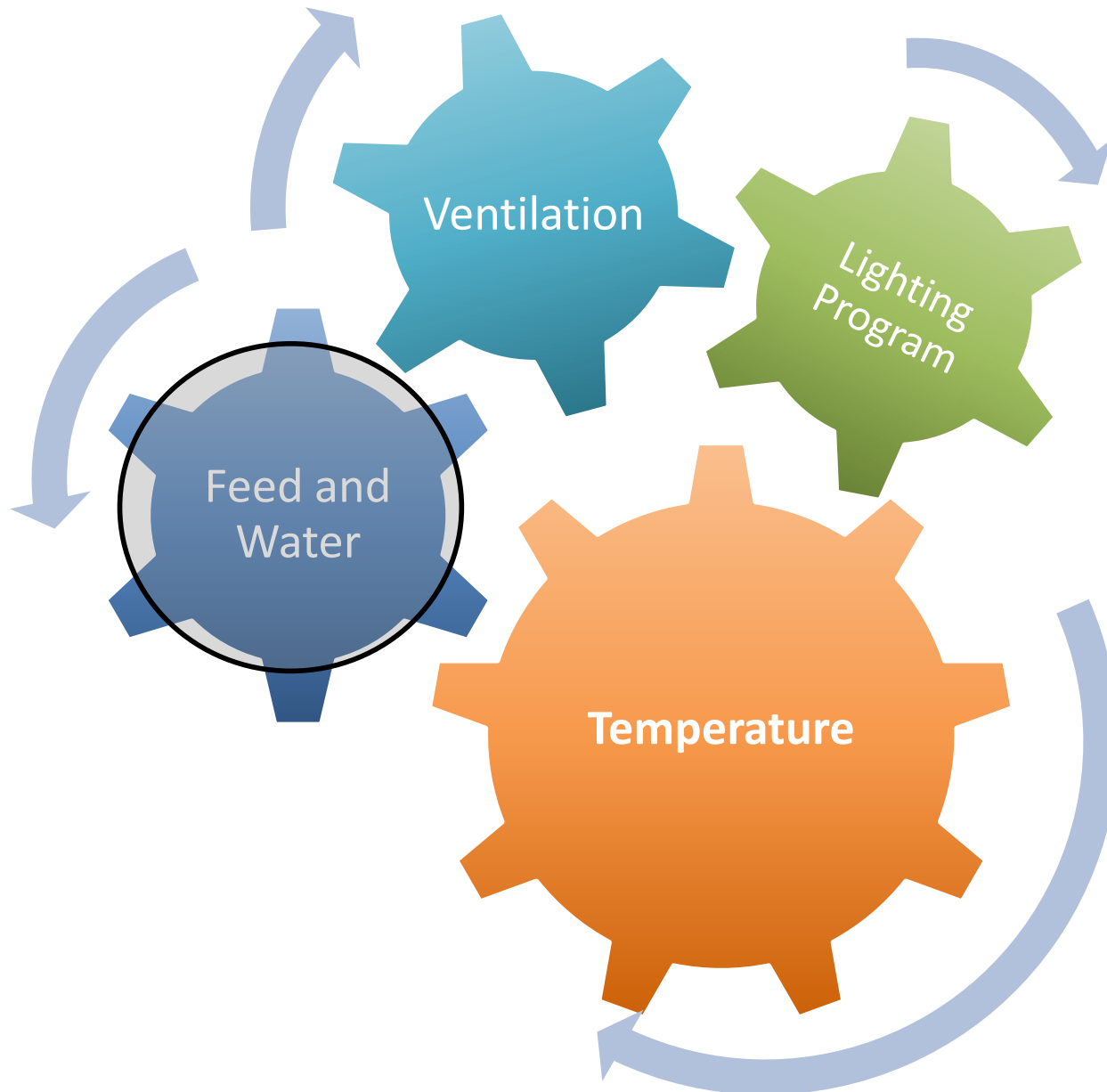
Table 1. The influence of environmental temperature on behaviour and body temperature of day old chicks at constant relative humidity of 60% (after Kaltoven & Dijk, 1984)

<i>Solitude</i>			<i>Group</i>		
<i>T air (C)</i>	<i>T rectal (C)</i>	<i>Chick behaviour</i>	<i>T air (C)</i>	<i>T rectal (C)</i>	<i>Chick behaviour</i>
44	44.0 - 44.0	Heavy panting, moments of panic, lying down, sudden movements, some chicks die	44.0 - 44.5	44.5 - 45.5	Equal to solitude; many chicks become unconscious and die
42	43.5	Heavy panting, sudden movements, dropped wings, high chirps, alternate standing/sitting	42.0 - 43.0	44.5 - 45.0	Heavy panting, high chirps, high distress, many chicks become unconscious, some die
40	41.0 - 43.0	Strong panting, lying with legs stretched, some distress, high chirps, dropped wings	40.5 - 41.0	44.5 - 45.0	Heavy panting, strong chirps, moments of panic, sudden movements, many chicks become unconscious
38	40.5 - 41.0	Fast and irregular panting, dropped wings	39.5 - 40.5	43.5 - 44.5	Distress, strong panting, beaks open, chicks walking, some become unconscious
36	39.5 - 40.0	Some chicks have dropped wings	37.9 - 39.5	42.5 - 43.5	Distress, fast panting, beaks open
34	39.0 - 39.8	No remarks	37.0 - 39.0	41.5 - 42.0	Distress, some birds with open beak, fast breathing
32	38.5 - 39.0	No remarks	34.5 - 37.5	40.0 - 40.5	Chicks are spread out in the boxes, are distressed
30	37.5 - 38.0	Quiet, some chicks look droopy, some chirping	33.0 - 36.0	40.0	No remarks
28	37.0 - 38.5	Droopy, blinking eyes, shaking of heads	30.5 - 35.0	39.5	No remarks
24	36.8 - 38.0	Droopy, some chirping, chicks sit in hunched-up position	28.5 - 34.0	39.0 - 39.5	Incidental huddling
20	36.0 - 37.5	Chicks sit hunched-up, chirping	24.5 - 33.0	38.5 - 39.0	Most chicks huddling
15	32.0 - 35.0	Chilled, hunched-up appearance	18.0 - 35.0	37.0 - 38.0	Huddling, all chicks close together
10	30.5 - 34.0	Chilled, hunched-up appearance	15.0 - 35.0	36.5 - 37.5	Huddling, all chicks at one side of box

Key points

- Adjust environmental conditions according to body temperature
- Gradually reduction of environmental temperature
- Behavior!

Keystone of brooding





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Brooding: Feed and Water

Stocking densities

Age	Floor space		Feeder space		Drinker Space	
	Cage	Floor	Cage	Floor	Cage	Floor
0 – 3 weeks	140 cm ² /bird	21 birds/m ²	2.5 cm/bird	4 cm/bird 60 birds/pan	1.25 trough cm/bird 16 birds/nipple	1.4 trough cm/bird 16 birds/nipple 100 birds/fontain
3 – 16 weeks	285 cm ² /bird	16 birds/m ²	5 cm/bird	8 cm/bird 30 birds/pan	2.5 trough cm/bird 8 birds/nipple	2.5 trough cm/bird 8 birds/nipple 75 birds/fontain

- Feeder space has a significant impact on body weight and uniformity

Feed

- Available immediately after placement.
- Correct feed structure
- Feed scattered on paper 3-5 days.
- Place abundant feed.
- Floor: Auxiliary feeders 1/80 to 100 chicks (depend on size)

Feed and water



- Abundant feed in feeders.
- Paper covering 100% of the floor cage.
- In front of permanent feeder
- Floor brooding covering at least 50% and critical under feeder and water lines.
- Remove paper when feet cant get through the mesh (2-3 wks)
- Several layers of paper.







Water

- 360-activated nipples are preferred

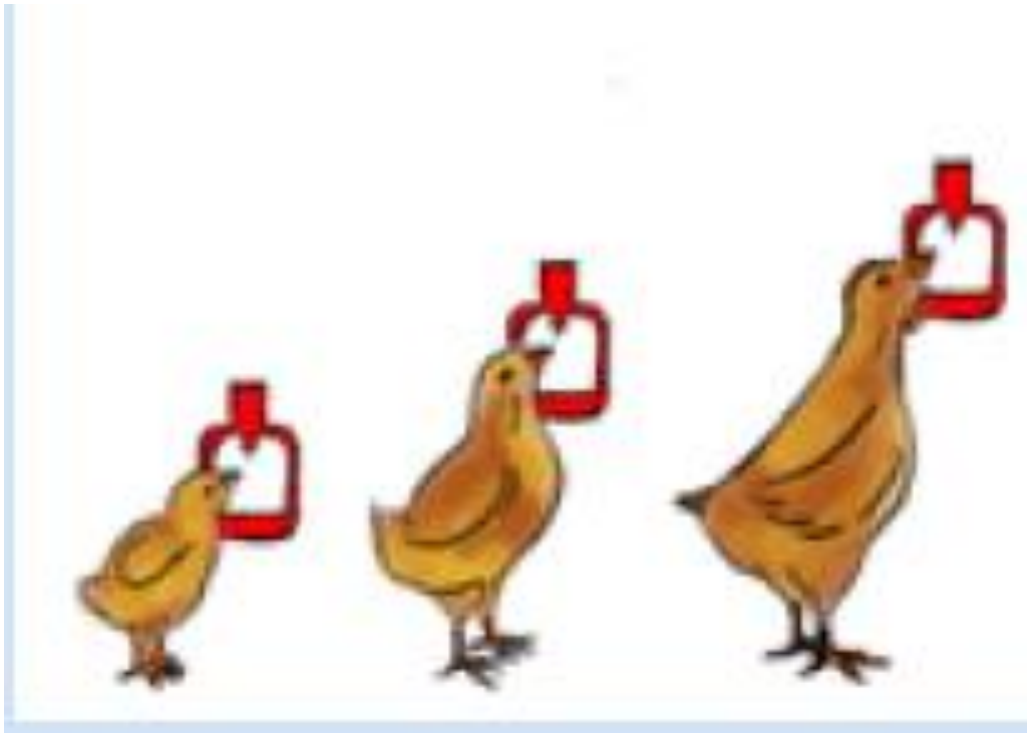
*cup drinkers or extra drinkers for first week (1/80 to 100 chicks in comfort zone).

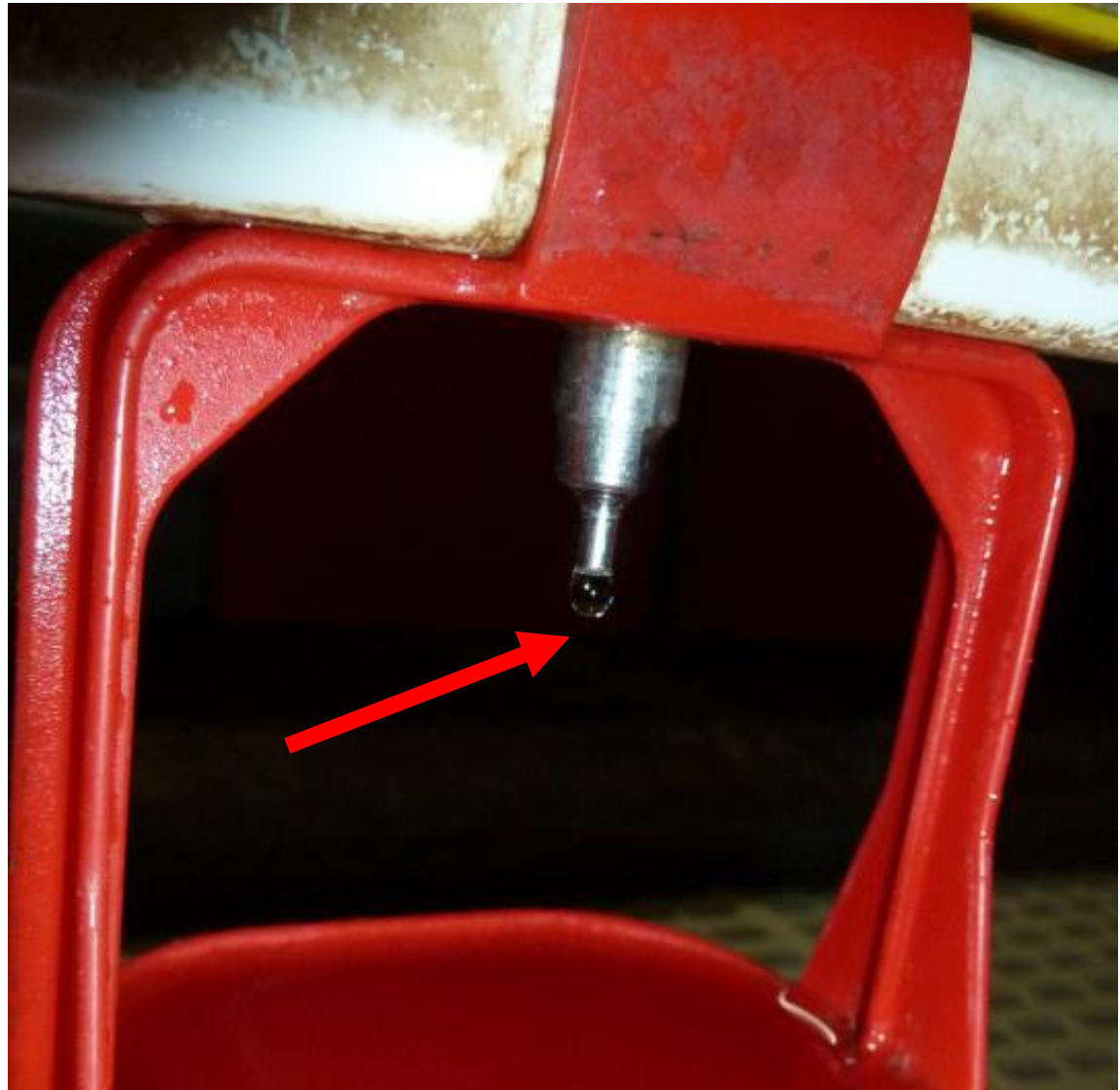
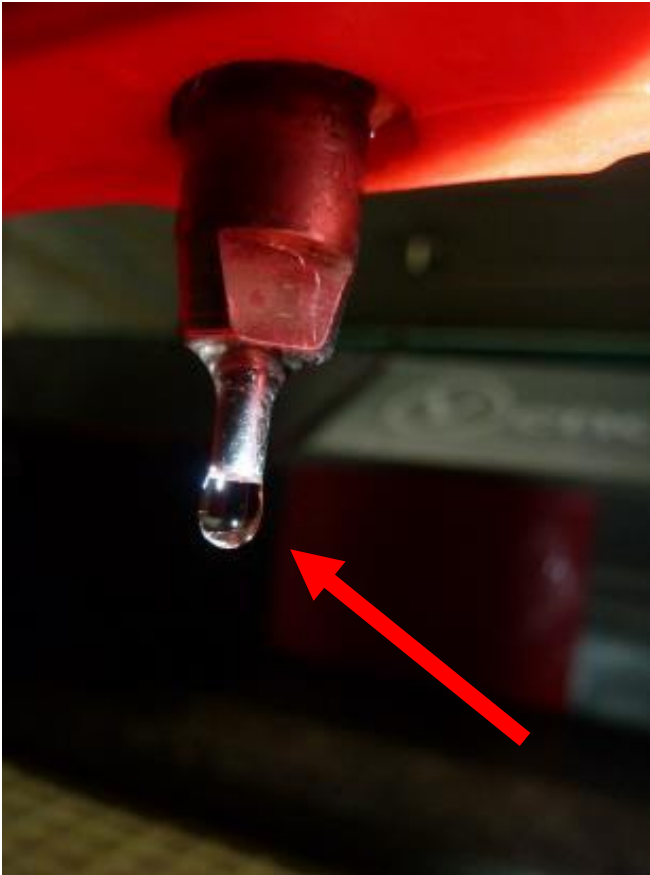
- Reduce water pressure (follow manufacturer recommendations).
- Flush the lines and cup drinker before housing chicks and do it in a regular basis for the first week (avoid hot water).

Water

- Trigger drinkers first 3-4 days and nipple at chick eye level.
- Target water temperature 20-25C.
- Adjust height according to birds growth.
- Place paper under drinking lines (first 3 days; floor brooding)
- Must monitor the daily consumption.

Adjust drinker height



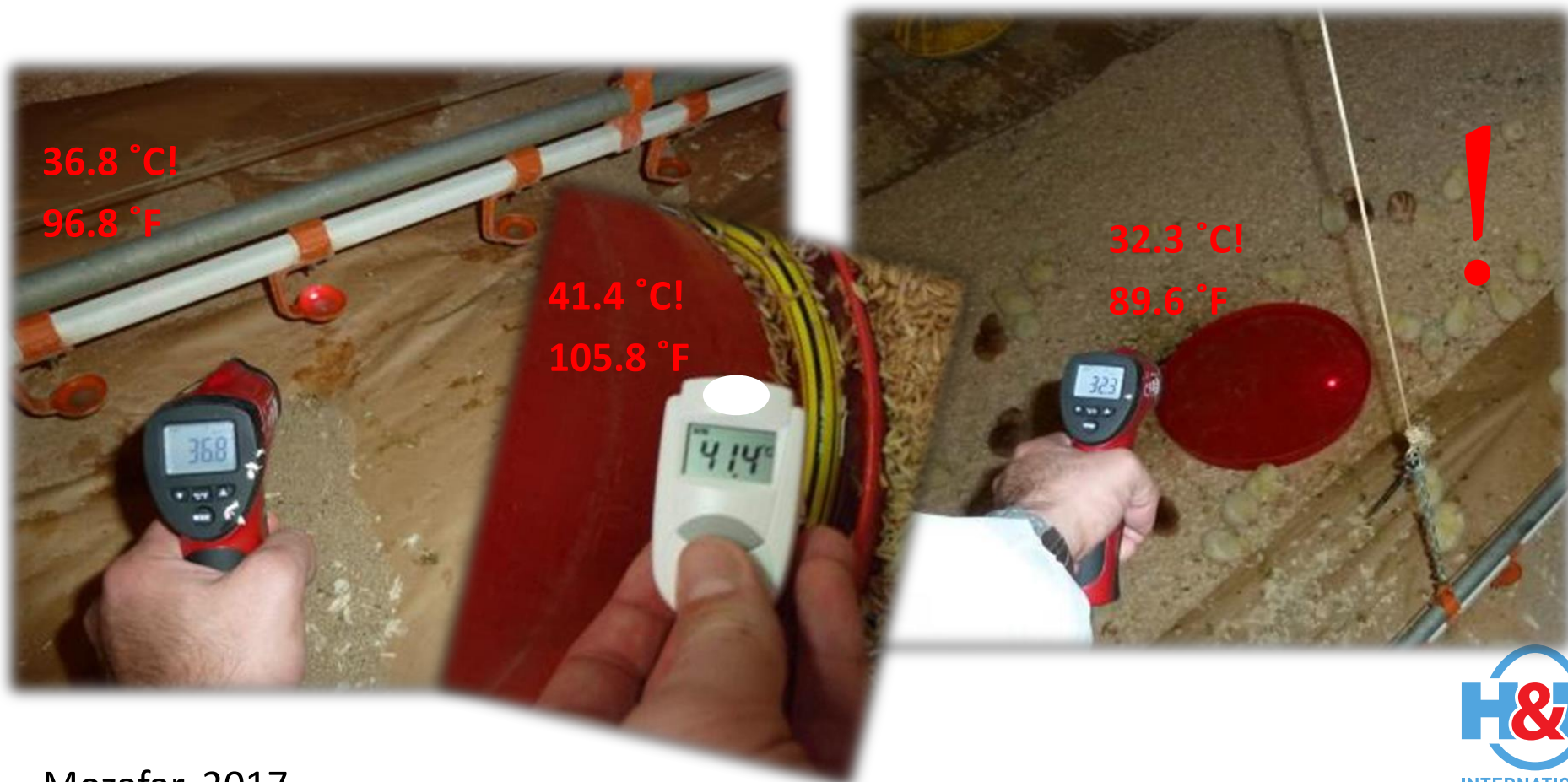


Reduce the water pressure of the nipples in order to enable chicks to find water easily!



Mozafar, 2017

- The optimal water temperature is about 18 - 22°C!
- Birds refuse to drink, if the water temperature is too high!
- Birds do not EAT, if they do not DRINK!



Mozafar, 2017





**Drinking water can be cooled by flushing
waterlines with fresh cool water or
renewing water in bell drinkers!**

Mozafar, 2017



Mozafar, 2017

DRINKERS HEIGHT



Mozafar, 2017

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DRINKERS HEIGHT



Mozafar, 2017

Paper under drinking line





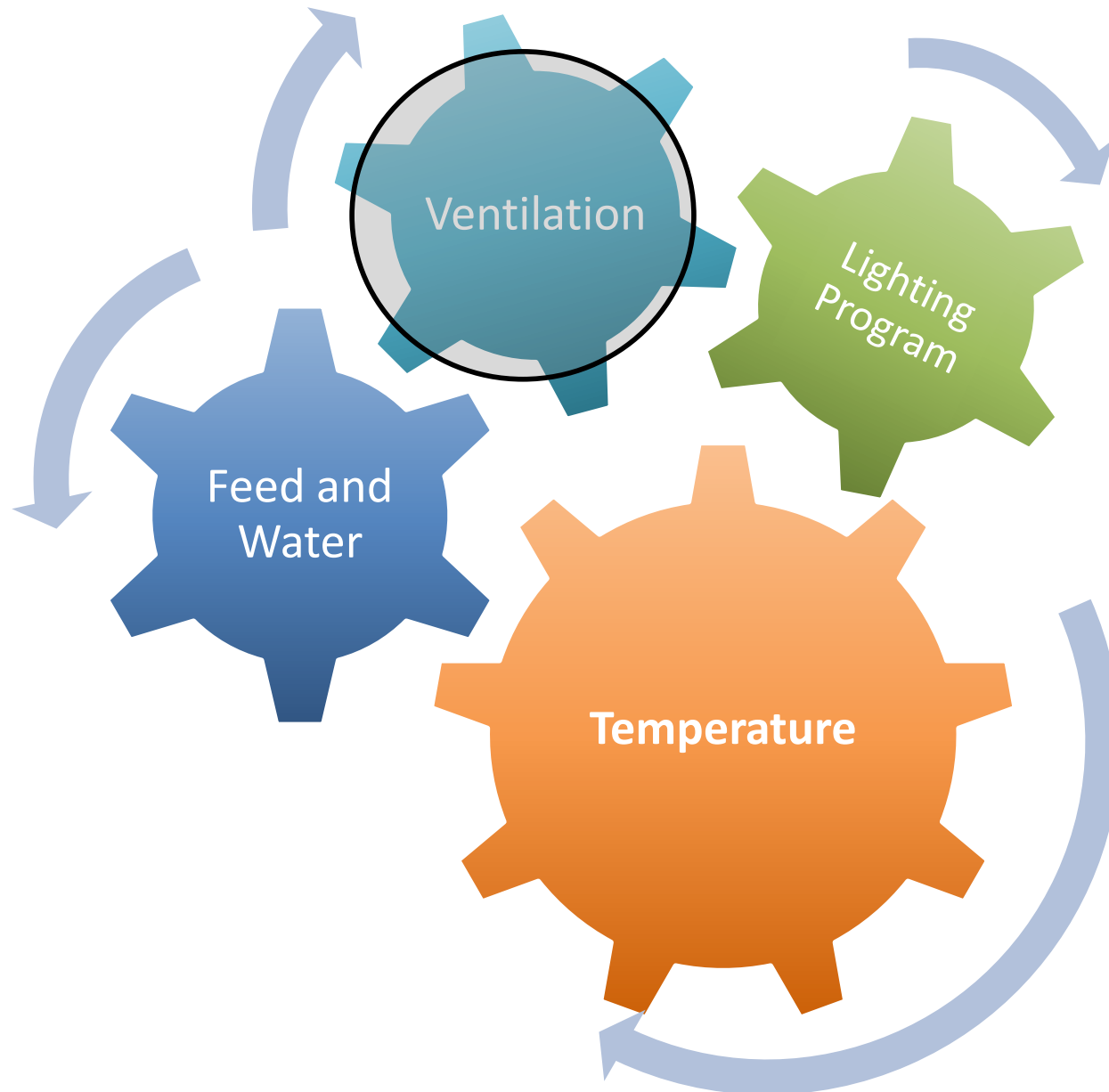


Water

Paper

Feed

Keystone of brooding





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Brooding: Ventilation

Ventilation

- Minimum ventilation to control moisture and air quality.
- Starts pre-placement
- Keep RH below 70%
- AVOID drafts → chilling effect.
- Provide optimum air quality from the beginning.

Air Movement

Weeks of age	Ambient Temperature					
	32	21	10	0	-12	-13
1	360	180	130	75	75	75
3	540	270	180	136	110	110
6	1250	630	420	289	210	210
12	3000	1500	800	540	400	400
18	7140	3050	2240	1500	600	600
19+	9340-12000	5100-6800	3060-4250	1020-1700	700-1050	700-850

M3/hr/1000 birds



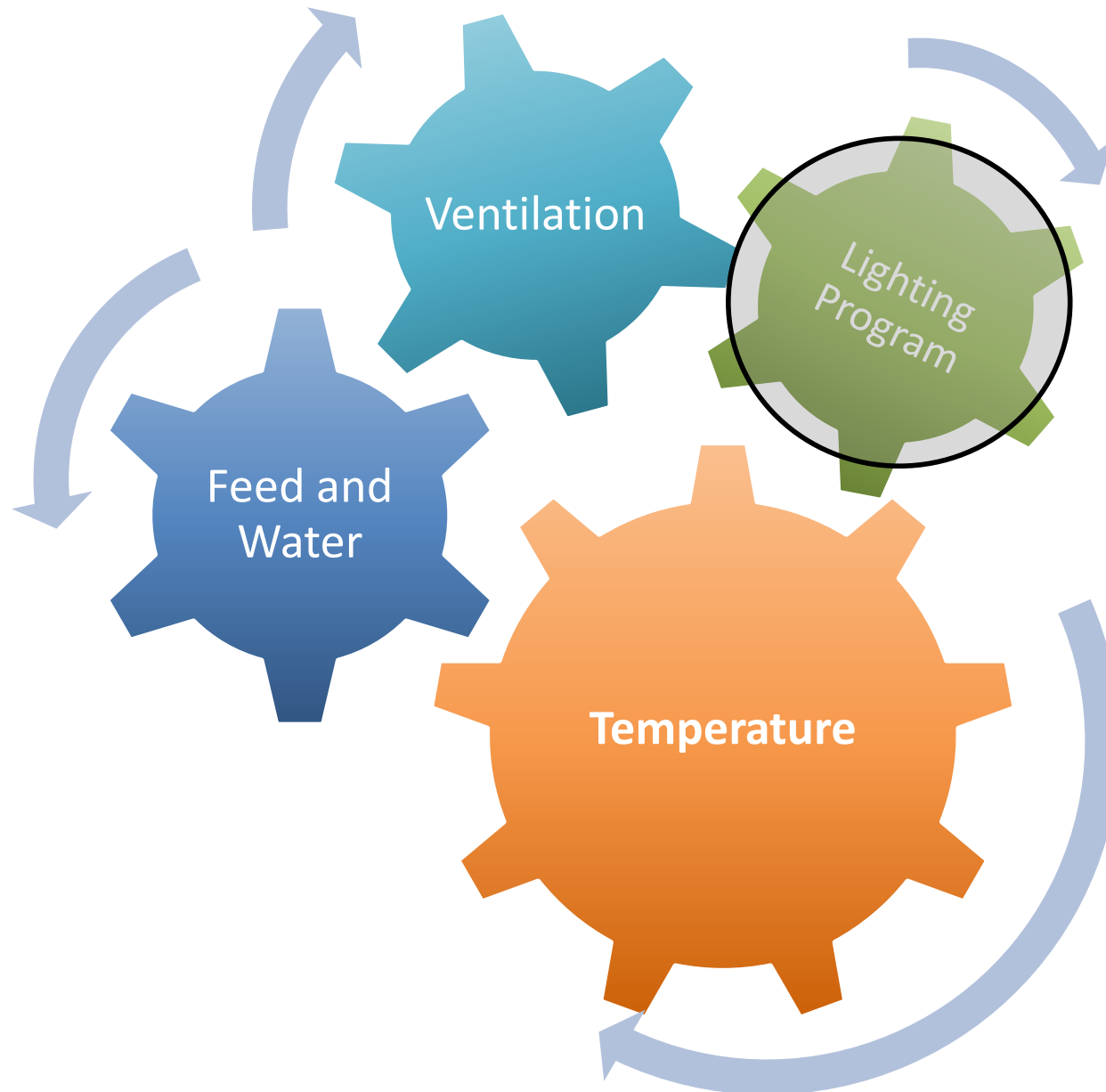
Drafts



Air Quality

Oxygen	> 19.6%
Carbon dioxide	<0,3%/3000 ppm
Carbon monoxide	< 10 ppm
Ammonia	<10 ppm
Inspirable Dust	< 3.4 mg/m ³
Relative Humidity	>< 45-65%

Keystone of brooding





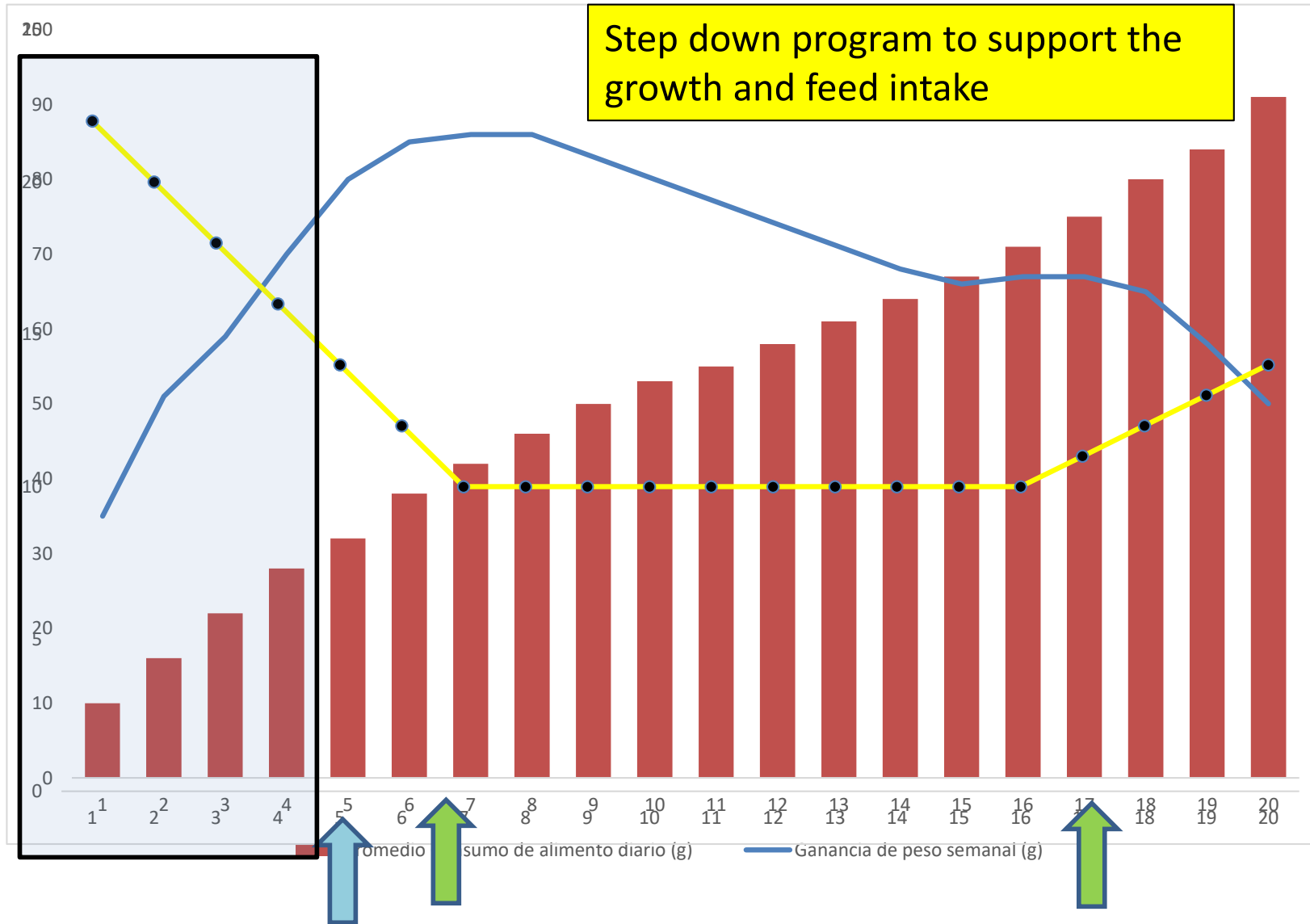
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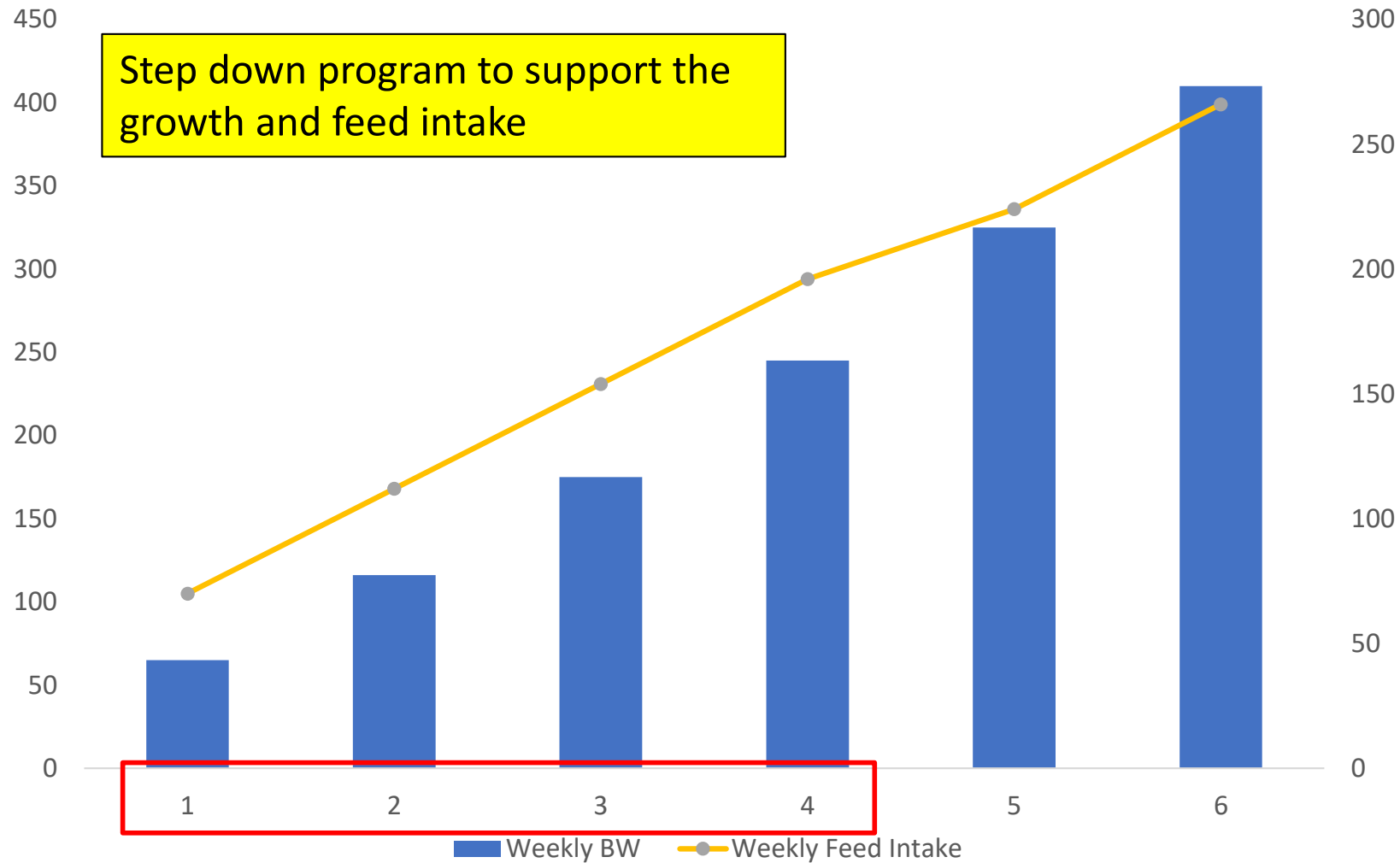


Brooding: Lighting program

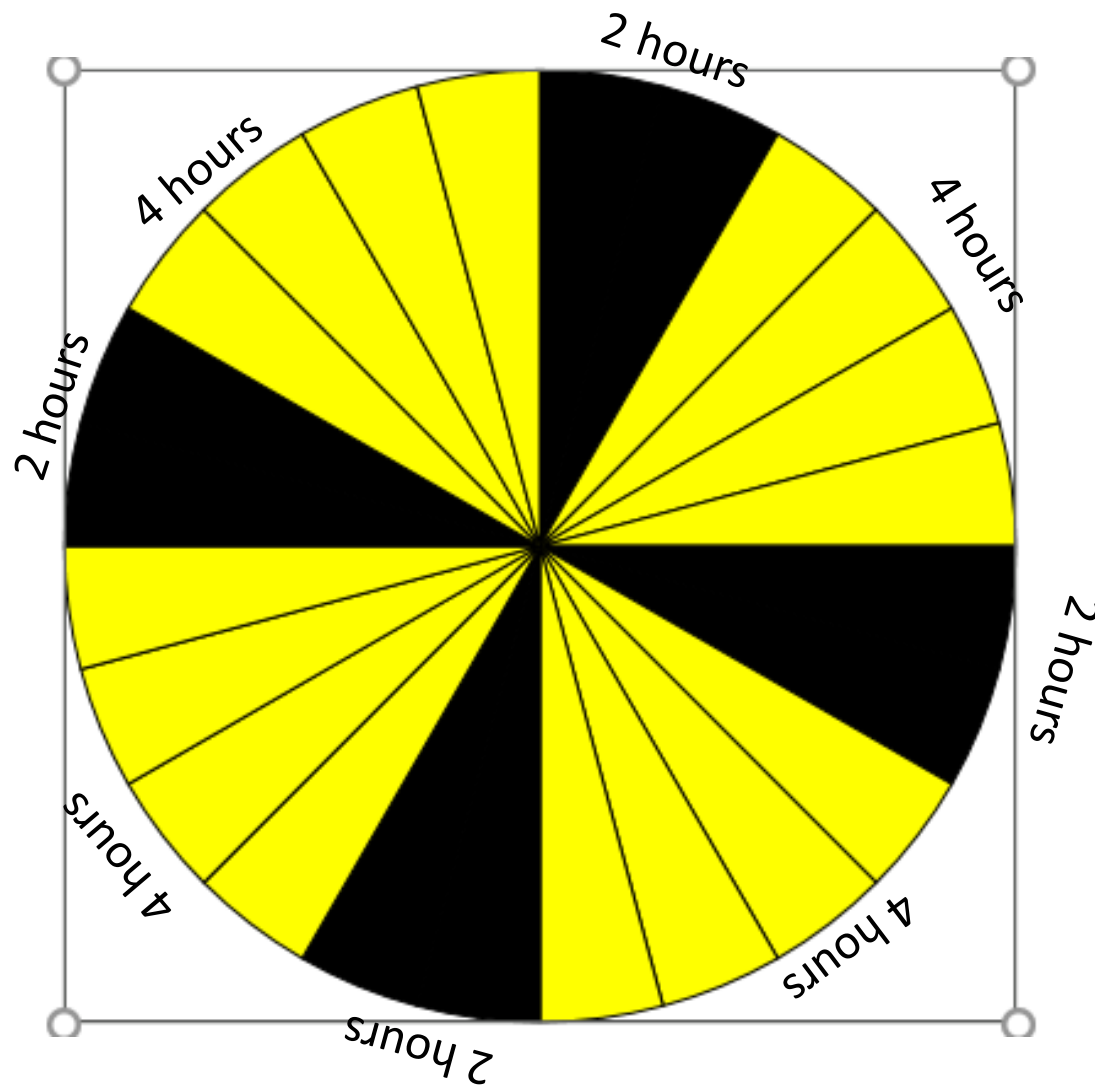
Body development



Brooding period

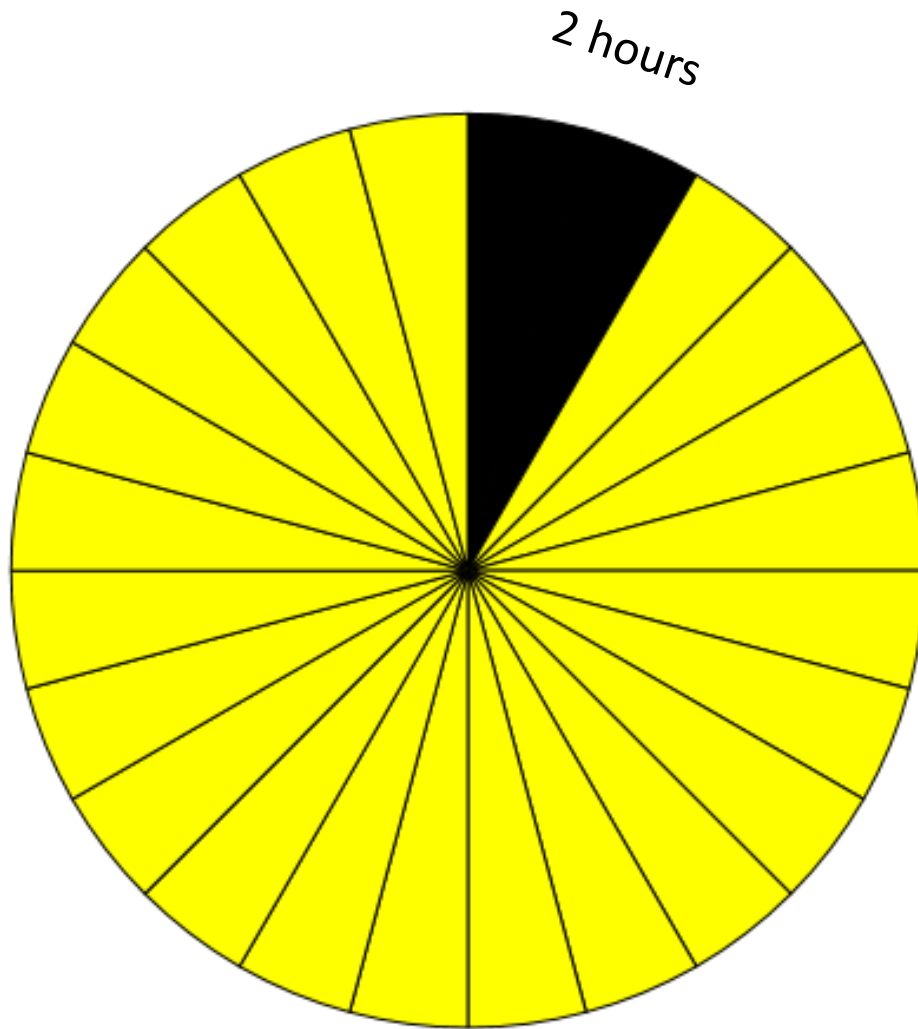


Lighting program: Intermittent program



- 7-10 days
- Improve BW and uniformity
- Better livability
- Uniform behavior
- Intensity: $> 40 \text{ lx}$
- Dark houses $< 3 \text{ lx}$

Lighting program: Traditional lighting program

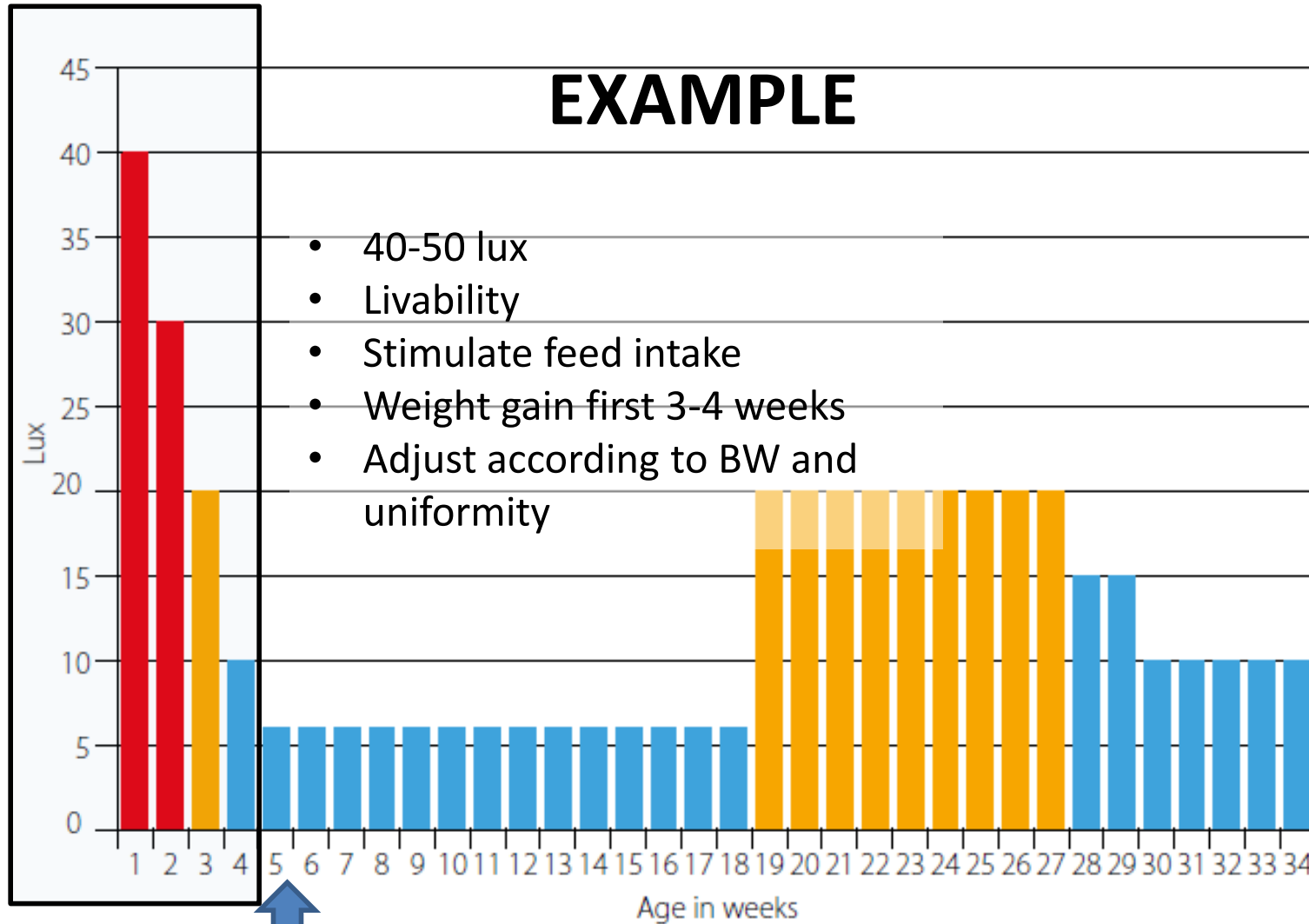


- 22 hours first 2-3 days
- Then 20 hours up to 7d.
- After → 2 hours per week
- Adjust according to BW and uniformity

Intermittent or traditional?

1. Intermittent
2. Traditional

Lighting program: intensity



- 40-50 lux
- Livability
- Stimulate feed intake
- Weight gain first 3-4 weeks
- Adjust according to BW and uniformity

Lowest intensity





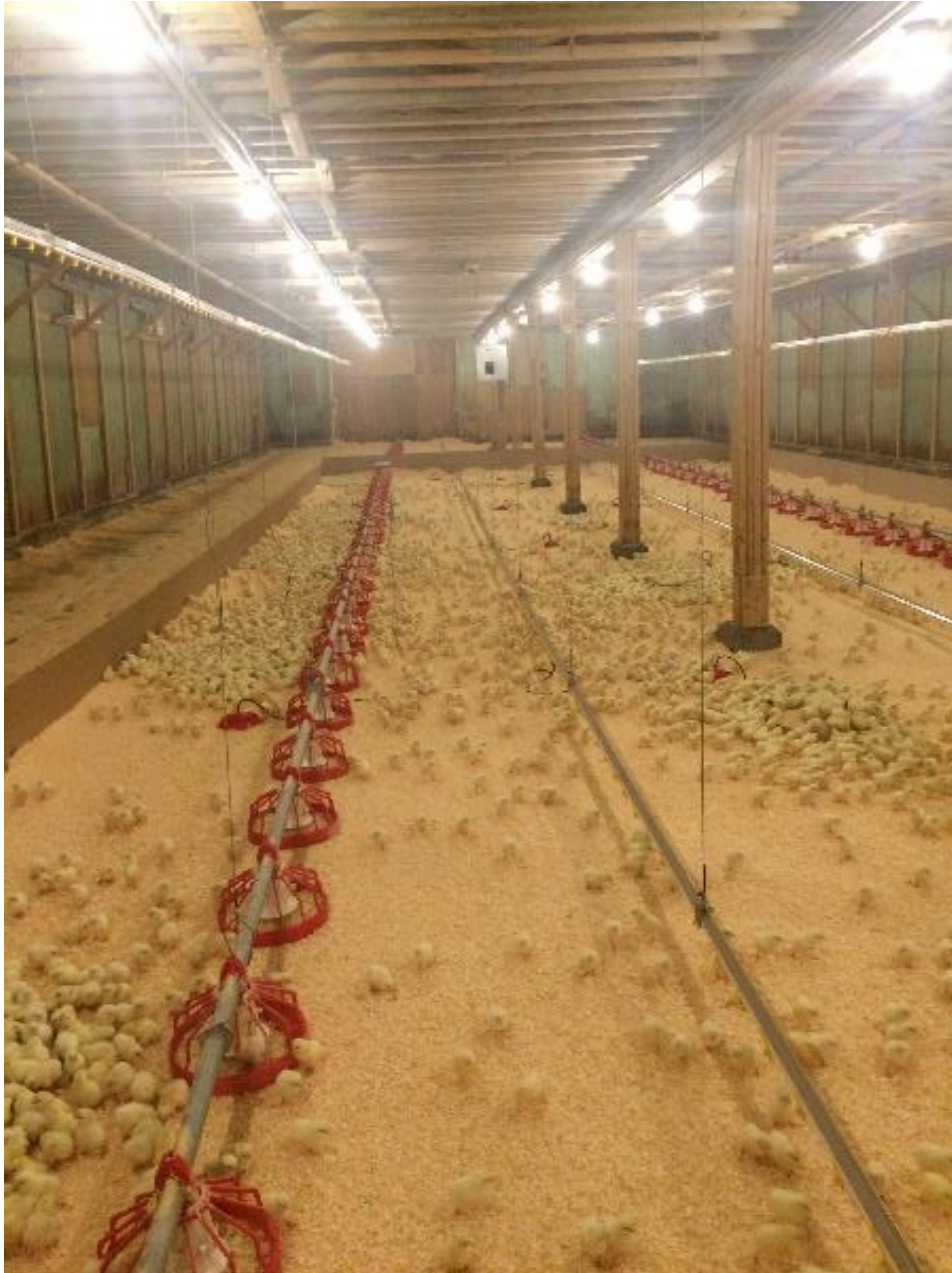




ere. How many

- A. 10-20 lx
- B. 20 to 30 lx
- C. 30 to 40 lx
- D. More tan 40 lx





Do not rely in your eyes. Use light meter.

Key points

- Light intensity 40 to 50 lux for 7-10 days
- Avoid dark areas
- When possible → intermittent program
- Gradually reduce light intensity after 1st week.
- Adjust according to BW, uniformity and behavior.



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Beak Treatment

Beak Treatment (BT)

- Infrared BT at hatchery
- Hot blade beak treatment (7 to 10 days)

What type of BT do you practice or prefer?

- A. Hot Blade 7-10 days
- B. IRBT
- C. Hot Blade older than 1 week
- D. No BT

Infrared beak treatment (IRBT)



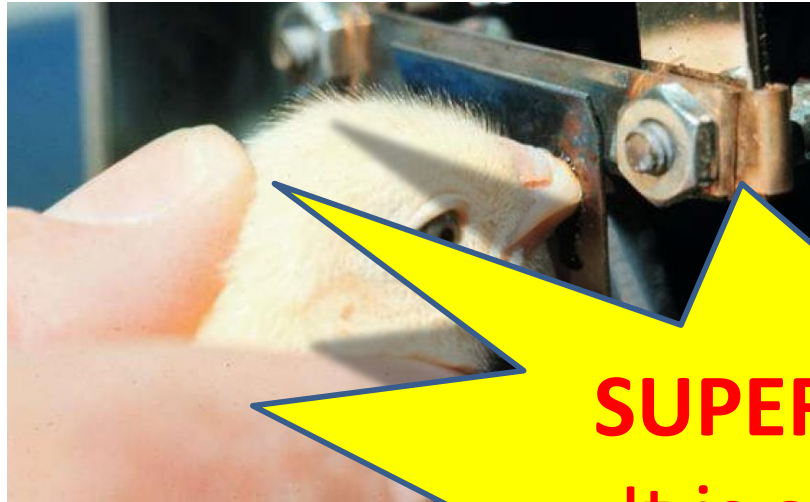
- More uniform, controlled and welfare friendly method.
- 10 to 21 days the treated portion separates
- Extra care in brooding:
 - a) Drinking water: 360 nipples, extra cup drinkers, low water pressure
 - b) Light: 40 to 50 lux
 - c) Feed: high level and scatter feed on paper until day 7

Infrared beak treatment



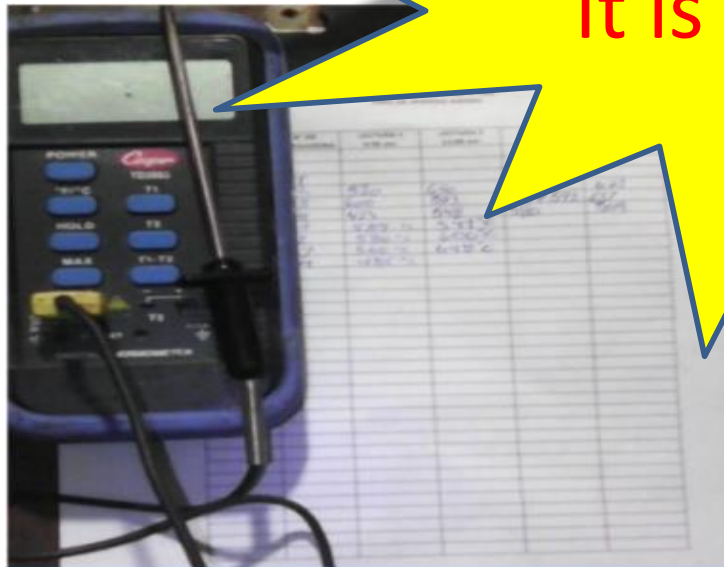
Under good management IRBT may produce heavier chicks than hot blade trimming at the end of brooding.

Hot blade beak treatment: 7 to 10 days



- 7 to 10 days
- Healthy birds and TRAINED crew.

SUPERVISION!!
It is a surgery!



- ...ed up the
- ...ment.
- ...erature: two
- seconds at 650°C
- **USE** pyrometer.
- **SUPERVISION**

/Beak Trimming evaluation



Too long



Not straight



Too hot and too short



Too hot



Not straight and too short



Too long





Too short
Neurome

Beak treatment: post surgery

- Monitor water intake
- Reduce water pressure
- Additional
- 1 day
- Increase
- Add vitamin
- and after B
- Add in the water vitamins and electrolytes after BT

**Permanent effect for
the rest of the life of
the flock:
GOOD or BAD!**



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**How do we know everything is
going ok?**

Body temperature: Vent Temperature



- **DOC:** 39,7-40,5C (103,5-105F)
- **5d:** 40-41,1C (104-106F)

- Adjust environmental temperature according to body temperature.
- Low or high impacts on performance

Crop Fill Score

- Randomly sample around 50 to 100 birds.
- **Low score:** Check behavior, ventilation temperature, feeder and water access and lighting.



6 hours after
placement
75%

12 hours after
placement
85%

24 hours after
placement
100%

Firstt week body weight and uniformity

- The BW must at least double the BW at placement (always weight 100 chicks / flock at placement).
- Uniformity > 80%
- Good relation with 5th week body weight
- Related with good development and managements.
- **Didn't make it:** review managements (temperature, ventilation, lighting program, feed and water access, etc).

	Body weight at 5 weeks	Body weight at 10 weeks	Body weight at 16 weeks	Uniformity at 16 weeks
Start of lay	+++ 0,63	+++0,59	0,39	0
Persitency	++++0,82	0	0	++0,46
Livability at 60 weeks	+++0,71	0	0	++0,4
Livability at 72 weeks	+++0,65	0	0	+++0,61
Production				
Production until 60 weeks	++++0,83	++0,3	0	+++0,54
From 60 to 72 weeks	++++0,94	0	0	+++0,6
Until 72 weeks	++++0,93	0	0	+++0,72

7d Mortality



- Lower than 1%.
- Always do necropsies (even under normal mortality %).
- Higher than normal: take pictures and share with the technical team.

Stockmanship skills





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Conclusions

Conclusion

- Brooding is the art and science of developing a chick
- FLAW
- Foundation of the flock's future
- **Perfect** management
- Use the tools to evaluate how is the brooding
- **Stockmanship** skills.

Keep in mind

“Stop complaining, Just do it... but do it right!”

Carolina Altamirano, my wife, 2019.

...as I told you





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**Thank you
Questions?**